



State of Rhode Island and Providence Plantations
Office of the Secretary of State

Fee: \$50.00

Division Of Business Services
148 W. River Street
Providence RI 02904-2615
(401) 222-3040

**Foreign Business Corporation
Annual Report**

Filing Period: January 1 - March 1

In accordance with R.I.G.L. 7-1.2-1501(e), each corporation failing or refusing to file its annual report within thirty (30) days after the time prescribed by law (R.I.G.L. 7-1.2-1501(c&d)) is subject to a penalty fee of \$25.00.

ANNUAL REPORT YEAR: 2011

1. Corporate ID No. 000572741

2. Name of Corporation SuccessFactors, Inc.

3. Street Address Principal Business Office:

No. and Street: C/O CORPORATION SERVICE COMPANY
2711 CENTERVILLE ROAD, SUITE 400

City or Town: WILMINGTON

State: DE Zip: 19808 Country: USA

4. Business Phone No.

5. State of Incorporation

State: DE

6. Brief Description of the Character of Business Conducted in Rhode Island

SALES AND MARKETING OF SUCCESSFACTORS PRODUCTS

7. Names and Addresses of the Officers and Directors:

All officers and directors must be listed.

Title	Individual Name First, Middle, Last, Suffix	Address Address, City or Town, State, Zip Code, Country
SECRETARY	HILLARY SMITH	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
CEO	LARS DALGAARD	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
CFO	BRUCE FELT	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
VICE PRESIDENT	BRIAN KINION	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	DOUG BURGUM	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	LARS DALGAARD	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	ERIC CUNN	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	WILLIAM MCGLASHAN JR	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	BILL HARRIS	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA
DIRECTOR	ELIZABETH NELSON	1500 FASHION ISLAND BOULEVARD, SUITE 300 SAN MATEO, CA 94404 USA

8. Shares Authorized and Issued

Class of Stock	Series of Stock	Par Value Per Share	Total Authorized Shares <i>Number of Shares</i>	Total Issued and Outstanding <i>Num of Shares</i>
CWP		\$0.00	200,000,000.00	0
PWP		\$0.00	5,000,000.00	0

9. This report must be executed on behalf of the corporation by an authorized representative. If the corporation is in the hands of a receiver or trustee, this report must be executed on behalf of the corporation by the receiver or trustee.

Signed this 17 Day of February, 2012 at 3:12:10 PM. This electronic signature of the individual or individuals signing this instrument constitutes the affirmation or acknowledgement of the signatory, under penalties of perjury, that this instrument is that individual's act and deed or the act and deed of the corporation, and that the facts stated herein are true, as of the date of the electronic filing, in compliance with R.I. Gen. Laws § 7-1.2.

By BRIAN KINION
Signature of Authorized Representative of the Corporation

VICE PRESIDENT

Title

This report cannot be accepted for filing if an officer has executed the form and he/she is not listed in section 7.

Form No. 630
Revised 09/07

© 2007 - 2012 State of Rhode Island and Providence Plantations
All Rights Reserved