



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State  
Matthew A. Brown, Secretary of State

Corporations Division  
100 North Main Street  
Providence, RI 02903-1535  
401 222 3049

# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2005

Filing Period: January 1 - March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED OR PRINTED IN BLACK)

1. Corporate ID No. 37882		2. Name of Corporation ADVO, Inc.			
3. Street Address Principal Business Office One Targeting Centre			City Windsor	State CT	Zip 06095
4. Business Phone No. 860-285-6100		5. State of Incorporation DELAWARE			6. SIC Code 7856
7. Brief Description of the Character of Business Conducted in Rhode Island DIRECT MAIL MARKETING					
8. NAMES AND ADDRESSES OF THE OFFICERS: ("X" BOX FOR ATTACHMENT) <input type="checkbox"/> FILL IN SPACES BEFORE USING ATTACHMENTS					
President Name Donald McCombs			Vice President Name Edwin Harless		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
Secretary Name Stephen L. Palmer			Treasurer Name Christopher Hutter		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
9. NAMES AND ADDRESSES OF THE DIRECTORS: ("X" BOX FOR ATTACHMENT) <input type="checkbox"/> FILL IN SPACES BEFORE USING ATTACHMENTS					
Director Name John Mahoney			Director Name David Dyer		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
Director Name Todd Brown			Director Name Karen Kaplan		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT) <input type="checkbox"/>			11. SHARES ISSUED ("X" BOX FOR ATTACHMENT) <input type="checkbox"/>		
AUTHORIZED SHARES			ISSUED SHARES		
Number of Shares 85,000,000 45,000,000 \$0.01 PAR VALUE	Class/Series	Par Value	Number of Shares 31,020,658	Class/Series Common	Par Value .01
			Preferred .01		

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\*37882\*

**FILED**  
JUL 29 2005  
21:11:44  
3097  
2005  
FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Signature of Officer: Donald McCombs  
Date: 2/17/05  
Print or Type Name of Officer: Donald McCombs  
Title of Officer: CFO/President

**ADVO, Inc.**  
**Schedule of Officers**  
**FYE 9/24/05**

FEIN 06-0885252

<u>Title</u>	<u>Name</u>	<u>Business Address</u>
CEO	S. Scott Harding	One Targeting Centre Windsor, CT 06095
Executive VP / President, Operations Group / Acting Chief Financial Officer	Donald McCombs	One Targeting Centre Windsor, CT 06095
Executive VP and President, Diversified Business Group	Myron Lubin	One Targeting Centre Windsor, CT 06095
Senior VP, Government Relations	Vincent Giuliano	One Targeting Centre Windsor, CT 06095
Secretary / Principle Outside Counsel	Stephen L. Palmer	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Administrative Officer	Edwin Harless	One Targeting Centre Windsor, CT 06095
Senior VP, Corporate Services	Jack Dearing	One Targeting Centre Windsor, CT 06095
VP, Financial Planning and Analysis, Investor Relations and Treasurer	Christopher Hutter	One Targeting Centre Windsor, CT 06095
Executive VP / President, Sales and Services	Stephanie Molnar	One Targeting Centre Windsor, CT 06095
VP and Controller	John Speridakos	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Human Resources Officer	Don Schneider	One Targeting Centre Windsor, CT 06095

00 JUL 29 AM 11:09

ADVO, Inc.  
Board of Directors  
FYE 9/24/05

FEIN 06-0885252

<u>Name</u>	<u>Business Address</u>
John Mahoney	One Targeting Centre Windsor, CT 06095
Todd Brown	One Targeting Centre Windsor, CT 06095
David Dyer	One Targeting Centre Windsor, CT 06095
Howard H. Newman	One Targeting Centre Windsor, CT 06095
Karen Kaplan	One Targeting Centre Windsor, CT 06095
Bobbie Gaunt	One Targeting Centre Windsor, CT 06095
S. Scott Harding	One Targeting Centre Windsor, CT 06095
Charles Herington	One Targeting Centre Windsor, CT 06095

05 JUL 29 AM 11:10



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

Matthew A. Brown, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401.222.3040

PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2004

Filing Period: January 1 - March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No. 37882		2. Name of Corporation ADVO, Inc.			
3. Street Address Principal Business Office One Targeting Centre			City Windsor	State CT	Zip 06095
4. Business Phone No. 860-285-6100		5. State of Incorporation Delaware			6. SIC Code 7856
7. Brief Description of the Character of Business Conducted in Rhode Island Direct Mail Marketing					
8. NAMES AND ADDRESSES OF THE OFFICERS ("X" BOX FOR ATTACHMENT) <input checked="" type="checkbox"/> FILL IN SPACES BEFORE USING ATTACHMENTS					
President Name Donald McCombs			Vice President Name Edwin Harless		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
Secretary Name Stephen L. Palmer			Treasurer Name Christopher Hutter		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT) <input checked="" type="checkbox"/> FILL IN SPACES BEFORE USING ATTACHMENTS					
Director Name Gary M. Mulloy			Director Name John Mahoney		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
Director Name Todd Brown			Director Name David Dyer		
Street Address One Targeting Centre			Street Address One Targeting Centre		
City Windsor	State CT	Zip 06095	City Windsor	State CT	Zip 06095
10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT) <input type="checkbox"/> 11. SHARES ISSUED ("X" BOX FOR ATTACHMENT) <input type="checkbox"/>					
AUTHORIZED SHARES			ISSUED SHARES		
Number of Shares	Class/Series	Par Value	Number of Shares	Class/Series	Par Value
45,000,000	\$.01 Par Value		20,042,005	Common	.01
				Preferred	.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



3 7 8 8 2

File Date \_\_\_\_\_

Check No. \_\_\_\_\_

By: \_\_\_\_\_

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Don McCombs 5/3/04  
Signature of Officer Date

Donald McCombs  
Print or Type Name of Officer

CFO  
Title of Officer

Form 630 12/01

**ADVO, Inc.**  
**Schedule of Officers**  
**FYE 9/25/04**

FEIN 06-0885252

<u>Title</u>	<u>Name</u>	<u>Business Address</u>
Chairman & CEO	Gary M. Mulloy	One Targeting Centre Windsor, CT 06095
Executive VP & President, Operations Group / Chief Financial Officer / Targeting & Network Mgmt.	Donald McCombs	One Targeting Centre Windsor, CT 06095
Executive VP and President, Diversified Business Group	Myron Lubin	One Targeting Centre Windsor, CT 06095
SRVP, Government Relations	Vincent Giuliano	One Targeting Centre Windsor, CT 06095
Secretary	Stephen L. Palmer	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Administrative Officer / Assistant Secretary	Edwin Harless	One Targeting Centre Windsor, CT 06095
SRVP, Security and Safety	Jack Dearing	One Targeting Centre Windsor, CT 06095
VP, Treasurer and Investor Relations	Chris Hutter	One Targeting Centre Windsor, CT 06095
SRVP, Sales and Business Development / Chief Marketing Officer	Stephanie Molnar	One Targeting Centre Windsor, CT 06095
VP and Controller	John Speridakos	One Targeting Centre Windsor, CT 06095

**ADVO, Inc.**  
**Board of Directors**  
**FYE 9/25/04**

**FEIN 06-0885252**

<u>Name</u>	<u>Business Address</u>
Gary M. Mulloy	One Targeting Centre Windsor, CT 06095
John Mahoney	One Targeting Centre Windsor, CT 06095
Todd Brown	One Targeting Centre Windsor, CT 06095
David Dyer	One Targeting Centre Windsor, CT 06095
Bobbie Gaunt	One Targeting Centre Windsor, CT 06095
Howard H. Newman	One Targeting Centre Windsor, CT 06095
Karen Kaplan	One Targeting Centre Windsor, CT 06095



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

Edward S. Inman, III, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-222-3040



**PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2003**

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED OR PRINTED IN BLACK)

1. Corporate ID No. 37882 2. Name of Corporation ADVO, Inc.

3. Street Address Principal Business Office  
One Univac Lane

City Windsor

State CT

Zip 06095

4. Business Phone No. 960-285-6100

5. State of Incorporation  
DELAWARE

6. SIC Code 7856

7. Brief Description of the Character of Business Conducted in Rhode Island

Direct mail Advertising

8. NAMES AND ADDRESSES OF THE OFFICERS (\*X\* BOX FOR ATTACHMENT) **FILL IN SPACES BEFORE USING ATTACHMENTS**

President Name Gary Mulloy  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

President Name Donald McCombs  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

Secretary Name David Stigler  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

Treasurer Name Christopher Hutter  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

9. NAMES AND ADDRESSES OF THE DIRECTORS (\*X\* BOX FOR ATTACHMENT) **FILL IN SPACES BEFORE USING ATTACHMENTS**

Director Name Todd Brown  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

Director Name David Dyer  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

Director Name Bobbie Gaunt  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

Director Name John Mahoney  
Street Address One Univac Lane  
City Windsor State CT Zip 06095

10. SHARES AUTHORIZED (\*X\* BOX FOR ATTACHMENT)

AUTHORIZED SHARES

Number of Shares	Class/Series	Par Value
45,000,000		\$.01 PAR VALUE

11. SHARES ISSUED (\*X\* BOX FOR ATTACHMENT)

ISSUED SHARES

Number of Shares	Class/Series	Par Value
30,594,410	Common	.01
	Preferred	.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date. 2.21.03

Check No. 357460

By: LUR

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Signature of Officer David M. Stigler 2/17/03  
Date

Print or Type Name of Officer David Stigler

Title of Officer Secretary



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

Edward S. Inman, III, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-222-3040



PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2002

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No. 2. Name of Corporation

37882

ADVO, Inc.

3. Street Address Principal Business Office

One Univac Lane

4. Business Phone No.

860-285-6100

5. State of Incorporation

DELAWARE

City

Windsor

State

CT

Zip

06095

6. SIC Code

7856

7. Brief Description of the Character of Business Conducted in Rhode Island

Direct mail marketing

8. NAMES AND ADDRESSES OF THE OFFICERS (\*X\* BOX FOR ATTACHMENT)

FILL IN SPACES BEFORE USING ATTACHMENTS

President Name

Donald McCombs

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Secretary Name

David M. Stigler

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Vice President Name

Julie Abraham

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Treasurer Name

Christopher Hutter

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

9. NAMES AND ADDRESSES OF THE DIRECTORS (\*X\* BOX FOR ATTACHMENT)

FILL IN SPACES BEFORE USING ATTACHMENTS

Director Name

Gary M. Mulloy

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Director Name

John L. Vogelstein

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Director Name

John Mahoney

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

Director Name

Howard H. Newman

Street Address

One Univac Lane

City

Windsor

State

CT

Zip

06095

10. SHARES AUTHORIZED (\*X\* BOX FOR ATTACHMENT)

AUTHORIZED SHARES

Number of Shares

Class/Series

Par Value

45,000,000 \$.01 PAR VALUE

11. SHARES ISSUED (\*X\* BOX FOR ATTACHMENT)

ISSUED SHARES

Number of Shares

Class/Series

Par Value

30,318

Common

.01

Preferred

.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date: 2/4/02

Check No.: 293188

By: [Signature]

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

David M. Stigler 1/29/02

Secretary David M. Stigler

Title of Officer



**ADVO, Inc. Board of Directors**  
**FYE 9/29/01**

FEIN 06-0885252

<u>Name</u>	<u>Business</u> <u>Address</u>
Gary M. Mulloy	One Univac Lane Windsor, CT 06095
John Mahoney	One Univac Lane Windsor, CT 06095
John L. Vogelstein	One Univac Lane Windsor, CT 06095
Howard H. Newman	One Univac Lane Windsor, CT 06095
John R. Rockwell	One Univac Lane Windsor, CT 06095
Bruce Crawford	One Univac Lane Windsor, CT 06095
David Dyer	One Univac Lane Windsor, CT 06095
Todd Brown	One Univac Lane Windsor, CT 06095

**ADVO, Inc.  
Schedule of Officers  
FYE 9/29/01**

FEIN 06-0885252

<u>Title</u>	<u>Name</u>	<u>Business Address</u>
Chairman & CEO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095
Executive VP & President, ADVO Operations Group	Donald McCombs	One Univac Lane Windsor, CT 06095
Senior VP and CFO	Julie Abraham	One Univac Lane Windsor, CT 06095
SVP, Chief Marketing Officer	David Barber	One Univac Lane Windsor, CT 06095
Executive VP of Strategic Business Development	Myron Lubin	One Univac Lane Windsor, CT 06095
SRVP, Targeting & Network Management	B. Kabe Woods	One Univac Lane Windsor, CT 06095
SRVP, Gov't Relations	Vincent Giuliano	One Univac Lane Windsor, CT 06095
SRVP, National Sales & Client Marketing Officer	A. Brian Sanders	One Univac Lane Windsor, CT 06095
SRVP, Chief Legal and Public Affairs Officer, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095
SRVP, Chief Human Resources Officer	Edward Harless	One Univac Lane Windsor, CT 06095
SRVP, Security Management	Jack Dearing	One Univac Lane Windsor, CT 06095
VP, Treasurer and Investment Relations	Christopher Hutter	One Univac Lane Windsor, CT 06095
SRVP, Client Logistics	Stephanie Molnar	One Univac Lane Windsor, CT 06095



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-222-3040



# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2001

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No **37882** 2. Name of Corporation **ADVO, Inc.**

3. Street Address Principal Business Office **One Univac Lane** City **Windsor** State **CT** Zip **06095**

4. Business Phone No **(860)285-6321** 5. State of Incorporation **DELAWARE** 6. SIC Code **7856**

7. Brief Description of the Character of Business Conducted in Rhode Island  
**Direct Mail Marketing**

## 8. NAMES AND ADDRESSES OF THE OFFICERS ("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS

President Name **Gary Mulloy** Vice President Name **Donald McCombs**

Street Address **28 Cary Lane** Street Address **9 Hop Hollow**

City **Bloomfield** State **CT** Zip **06002** City **Simsbury** State **CT** Zip **06070**

Secretary Name **David M. Stigler** Treasurer Name **Chris Hutter**

Street Address **182 Woodford Hill Drive** Street Address **One Univac Lane**

City **Avon** State **CT** Zip **06001** City **Windsor** State **CT** Zip **06095**

## 9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS

Director Name **Gary Mulloy** Director Name **John Vogelstein**

Street Address **28 Cary Lane** Street Address **1 East End Avenue**

City **Bloomfield, CT** State **CT** Zip **06002** City **New York** State **New York** Zip **10021**

Director Name **Jack Fritz** Director Name **Howard Newman**

Street Address **2425 N Fish Creek Road** Street Address **80 Central Park West**

City **Wilson** State **WY** Zip **83014** City **New York** State **New York** Zip **10507**

## 10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT)

AUTHORIZED SHARES

Number of Shares	Class/Series	Par Value
<b>45,000,000</b>	<b>\$ .01 PAR</b>	

## 11. SHARES ISSUED ("X" BOX FOR ATTACHMENT)

ISSUED SHARES

Number of Shares	Class/Series	Par Value
<b>29,908,609</b>	<b>Common</b>	<b>.01</b>
<b>0</b>	<b>Preferred</b>	<b>.01</b>

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date: 3/2

Check No. 949309

By: [Signature]

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

David M. Stigler 2/16/01  
Signature of Officer Date

**David M. Stigler**

Print or Type Name of Officer

**Secretary**

Title of Officer

ADVO, Inc.

FEIN 06-0885252

• Schedule of Officers  
FYE 9/29/01

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
CEO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
President	Beth Bronner	One Univac Lane Windsor, CT 06095	1246 N State Parkway Chicago, IL 60610
Executive VP & CFO	Donald McCombs	One Univac Lane Windsor, CT 06096	9 Hop Hollow Simsbury, CT 06070
Executive VP of Sales & Marketing, Chief Sales Officer	Myron Lubin	One Univac Lane Windsor, CT 06095	5422 E. Cholla Scottsdale, AZ 85254
SRVP, Chief Legal and Public Affairs Officer, General Counsel & Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	182 Woodford Hill Drive Avon, CT 06001
SRVP & Controller	Julie A. Abraham	One Univac Lane Windsor, CT 06095	65 Old Kings Highway Avon, CT 06001
VP & Treasurer	Christopher Hutter	One Univac Lane Windsor, CT 06095	5 Winterset Lane Simsbury, CT 06070



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

James R. Langevin, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-222-3040



**PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2000**

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No. 2. Name of Corporation

37882

ADVO, Inc.

3. Street Address Principal Business Office

One Univac Lane

4. Business Phone No.

(860) 285-6100

5. State of Incorporation

DELAWARE

City

Windsor

State

CT

Zip

06095

6. SIC Code

7856

7. Brief Description of the Character of Business Conducted in Rhode Island

Direct Mail Advertising

8. NAMES AND ADDRESSES OF THE OFFICERS ("X" BOX FOR ATTACHMENT)

FILL IN SPACES BEFORE USING ATTACHMENTS

President Name

Vice President Name

GARY MULLOY

Donald McCombs

Street Address

Street Address

28 Cary Lane

9 Hop Hollow

City

State

Zip

Bloomfield

CT

06002

City

State

Zip

Simsbury

CT

06070

Secretary Name

Treasurer Name

DAVID M. STIGLER

Chris Hutter

Street Address

Street Address

182 Woodford Hill Drive

One Univac Lane

City

State

Zip

Avon

CT

06001

City

State

Zip

Windsor

CT

06095

9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT)

FILL IN SPACES BEFORE USING ATTACHMENTS

Director Name

Director Name

GARY MULLOY

John Vogelstein

Street Address

Street Address

28 Cary Lane

1 East End Ave.

City

State

Zip

Bloomfield

CT

06002

City

State

Zip

New York

NY

10021

Director Name

Director Name

JACK FRITZ

Howard Newman

Street Address

Street Address

2425 N. Fish Creek Rd

80 Central Park W.

City

State

Zip

Wilson

NY

10304

City

State

Zip

New York

NY

10507

10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT)

11. SHARES ISSUED ("X" BOX FOR ATTACHMENT)

AUTHORIZED SHARES

ISSUED SHARES

Number of Shares

Class/Series

Par Value

45,000,000 \$ .01 PAR

Number of Shares

Class/Series

Par Value

29,471,000

common

.01

0

PREFERRED

.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date: 2/17/00

Check No.: 899694

By: [Signature]

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

David M. Stigler 2/10/00  
Signature of Officer Date

David M. Stigler  
Print or Type Name of Officer

Secretary  
Title of Officer

**PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 1999**

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)



1. Corporate ID No. **37882** 2. Name of Corporation **ADVO, INC.**

3. Street Address Principal Business Office **One Univac Lane** City **Windsor** State **CT** Zip **06095**

4. Business Phone No. **(860) 285-6100** 5. State of Incorporation **DELAWARE** 6. SIC Code **7856**

7. Brief Description of the Character of Business Conducted in Rhode Island  
**DIRECT MAIL ADVERTISING**

8. NAMES AND ADDRESSES OF THE OFFICERS ("X" BOX FOR ATTACHMENT)

President Name **Gary Mulloy** Vice President Name **Donald McCombs**

Street Address **28 Cary Lane** Street Address **9 Hop Hollow**

City **Bloomfield** State **CT** Zip **06002** City **Simsbury** State **CT** Zip **06070**

Secretary Name **David M. Stigler** Treasurer Name **Sebastian J. Tarallo**

Street Address **182 Woodford Hill Drive** Street Address **82 Avondale Road**

City **Avon** State **CT** Zip **06001** City **Longmeadow** State **MA** Zip **01106**

9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT)

Director Name **Robert Kamerschen** Director Name **Gary M. Mulloy**

Street Address **204 Parade Hill Rd.** Street Address **28 Cary Lane**

City **New Canaan** State **CT** Zip **06840** City **Bloomfield** State **CT** Zip **06002**

Director Name **Jack W. Fritz** Director Name **John L. Vogelstein**

Street Address **2425 North Fish Creek Road** Street Address **1 East End Ave., Apt. 10-A**

City **Wilson** State **NY** Zip **83014** City **New York** State **NY** Zip **10021**

10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT)

AUTHORIZED SHARES

Number of Shares	Class/Series	Par Value
45,000,000	\$ .01 PAR	

11. SHARES ISSUED ("X" BOX FOR ATTACHMENT)

ISSUED SHARES

Number of Shares	Class/Series	Par Value
29,237,700	Common	.01
0	Preferred	.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee

File Date. 03-22-99

Check No. 885844

By: DS

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

David M. Stigler 3/12/99  
Signature of Officer Date

David M. Stigler  
Print or Type Name of Officer  
Secretary  
Title of Officer



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

James R. Langevin, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-277-3040



PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR **1998**

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No. 2. Name of Corporation

37882

ADVO, Inc.

3. Street Address Principal Business Office

One Univac Lane

4. Business Phone No.

(860)285-6100

5. State of Incorporation

DELAWARE

City

Windsor

State

CT

Zip

06095

6. SIC Code

7858

7. Brief Description of the Character of Business Conducted in Rhode Island

Direct Mail Advertising

8. NAMES AND ADDRESSES OF THE OFFICERS (\*X\* BOX FOR ATTACHMENT) X

President Name

Gary Mulloy

Street Address

28 Cary Lane

City

Bloomfield

State

CT

Zip

06002

Secretary Name

David M. Stigler

Street Address

182 Woodford Hill Drive

City

Avon

State

CT

Zip

06001

Vice President Name

Donald McCombs

Street Address

9 Hop Hollow

City

Simsbury

State

CT

Zip

06070

Treasurer Name

Sebastian J. Tarallo

Street Address

82 Avondale Road

City

Longmeadow

State

MA

Zip

01106

9. NAMES AND ADDRESSES OF THE DIRECTORS (\*X\* BOX FOR ATTACHMENT) X

Director Name

Robert Kamerschen

Street Address

204 Parade Hill Rd.

City

New Canaan

State

CT

Zip

06840

Director Name

Gary M. Mulloy

Street Address

28 Cary Lane

City

Bloomfield

State

CT

Zip

06002

Director Name

John L. Vogelstein

Street Address

1 East End Ave, Apt. 10-A

City

New York

State

NY

Zip

10021

10. SHARES AUTHORIZED (\*X\* BOX FOR ATTACHMENT)

AUTHORIZED SHARES

Number of Shares

Class/Series

Par Value

45,000,000 \$.01 PAR

11. SHARES ISSUED (\*X\* BOX FOR ATTACHMENT)

ISSUED SHARES

Number of Shares

Class/Series

Par Value

28,428,952

Common

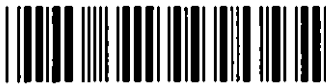
.01

0

Preferred

.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date: 2/23

Check No.: 80709

By: Kuo

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Signature of Officer: David M. Stigler Date: 2/20/98

Print or Type Name of Officer: DAVID M. STIGLER

Title of Officer: SECRETARY

**ADVO, Inc.  
Schedule of Officers**

FEIN 06-0885252

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
CEO and Chairman	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
EVP & CFO	Donald McCombs	One Univac Lane Windsor, CT 06096	9 Hop Hollow Simsbury, CT 06070
President & COO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
SRVP, Chief Information Officer	B. Kabe Woods	One Univac Lane Windsor, CT 06096	34 Blueridge Drive Simsbury, CT 06070
SRVP, Gov't Relations	Vincent Giuliano	One Univac Lane Windsor, CT 06095	26 Hollowbrook Road Windsor, CT 06095
SRVP, Chief Marketing Officer	A. Brian Sanders	One Univac Lane Windsor, CT 06095	3 Pembroke Hill Farmington, CT 06032
SRVP, Chief Operations Officer	Henry Evans	One Univac Lane Windsor, CT 06095	45 Joshua Drive Simsbury, CT 06070
SRVP, Chief Sales Officer	Myron Lubin	One Univac Lane Windsor, CT 06095	5422 E. Cholla Scottsdale, AZ 85254
SRVP, Chief Legal and Public Affairs Officer, General Counsel & Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	182 Woodford Hill Drive Avon, CT 06001
SRVP, Organizational Development	Frank Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Dr. Barrington, IL 60010
SRVP, Chief Human Resources Officer	Mardelle Pena	One Univac Lane Windsor, CT 06095	5 Manitoak Mt. Rd. Avon, CT 06001
VP & Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
VP & Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106
SRVP, Chief Strategic Growth Officer	Rick Kurz	One Univac Lane Windsor, CT 06095	4 Roberts Road Simsbury, CT 06070



<u>Name</u>	<u>Business Address</u>	<u>Residence</u>
Robert Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Rd. New Canaan, CT 06840
Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
Jack W. Fritz	One Univac Lane Windsor, CT 06095	2425 North Fish Creek Rd. Willson, WY 83014
John L. Vogelstein	One Univac Lane Windsor, CT 06095	1 East End Ave Apt. 10-A New York, NY 10021
Howard H.Newman	One Univac Lane Windsor, CT 06095	80 Central Park West Apt. 12-F New York, NY 10507
John Rockwell	One Univac Lane Windsor, CT 06095	12790 Mariner Court Palm City, FL 34990
James Eskridge	One Univac Lane Windsor, CT 06095	2805 Via Segovia Palos Verdes Estates, CA 90274
Bruce Crawford	One Univac Lane Windsor, CT 06095	860 United Nations Plaza New York, NY 10017
David Dyer	One Univac Lane Windsor, CT 06095	1311 Brightwaters Blvd. St. Petersburg, FL 33704



STATE OF RHODE ISLAND  
AND PROVIDENCE PLANTATIONS  
Office of the Secretary of State

James R. Langevin, Secretary of State  
Corporations Division  
100 North Main Street, Providence, RI 02903-1335  
401-277-3040



**PROFIT CORPORATION ANNUAL REPORT 1997**

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No. **37882** 2. Name of Corporation **ADVO, Inc.**

3. Street Address Principal Business Office

One Univac Lane

City

Windsor

State

CT

Zip

06095-0755

4. Business Phone No.

(860) 285-6100

5. State of Incorporation  
**DELAWARE**

6. SIC Code  
**7856**

7. Brief Description of the Character of Business Conducted in Rhode Island

Direct Mail Advertising

**8. NAMES AND ADDRESSES OF THE OFFICERS (\*X\* BOX FOR ATTACHMENT) X**

President Name

Gary M. Mulloy

Vice President Name

Lowell W. Robinson

Street Address

20400 Kent Way

Street Address

470 West End Avenue #2E

City State Zip

Los Gatos CA 95030

City State Zip

New York NY 10024

Secretary Name

David M. Stigler

Treasurer Name

Sebastian J. Tarallo

Street Address

75 Ethan Drive

Street Address

82 Avondale Road

City State Zip

Windsor CT 06095

City State Zip

Longmeadow MA 01106

**9. NAMES AND ADDRESSES OF THE DIRECTORS (\*X\* BOX FOR ATTACHMENT) X**

Director Name

Robert J. Kamerschen

Director Name

Lowell W. Robinson

Street Address

204 Parade Hill Road

Street Address

470 West End Avenue #2E

City State Zip

New Canaan CT 06840

City State Zip

New York NY 10024

Director Name

Jack W. Fritz

Director Name

Lawrence Lachman

Street Address

7 Wellesey Drive

Street Address

104 East 68th Street, Apt. 5-A

City State Zip

New Canaan CT 06840

City State Zip

New York NY 10021

**10. SHARES AUTHORIZED AND ISSUED (\*X\* BOX FOR ATTACHMENT)**

AUTHORIZED SHARES

Number of Shares Class/Series Par Value

100 COMMON \$1.00

ISSUED SHARES

Number of Shares Class/Series Par Value

27,900,756 Common .01

0 Preferred .01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



\* 3 7 8 8 2 \*

File Date: 3/3/97

Check No. 774/882

By: [Signature]

FOR SECRETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Signature of Officer: Sebastian J. Tarallo Date: 2/24/97

TREASURER SEBASTIAN TARALLO  
Print or Type Name of Officer

Title of Officer

# PROFIT CORPORATION ANNUAL REPORT

## 1996



State of Rhode Island and Providence Plantations  
James R. Langevin, *Secretary of State*  
Corporations Division  
100 North Main Street  
Providence, Rhode Island 02903-1335 • (401) 277-3040

Filing Period: January 1-March 1  
Filing Fee: \$50.00

PLEASE TYPE OR PRINT IN BLACK INK.

1. CORPORATE ID NO. 37882  
2. NAME OF CORPORATION ADVO, Inc.  
3. STREET ADDRESS PRINCIPAL BUSINESS OFFICE ONE UNIVAC LANE  
CITY WINDSOR STATE CT ZIP CODE 06095-0755  
4. BUSINESS PHONE NO. (860) 285-6100  
5. STATE OF INCORPORATION DELAWARE  
6. SIC CODE 7856  
7. BRIEF DESCRIPTION OF THE CHARACTER OF BUSINESS CONDUCTED IN RHODE ISLAND  
DIRECT MAIL ADVERTISING

8. NAMES AND ADDRESSES OF THE OFFICERS  
PRESIDENT NAME (SEE ATTACHED)  
VICE PRESIDENT NAME  
STREET ADDRESS  
CITY STATE ZIP CODE  
SECRETARY NAME  
TREASURER NAME  
STREET ADDRESS  
CITY STATE ZIP CODE

9. NAMES AND ADDRESSES OF THE DIRECTORS  
DIRECTOR NAME (SEE ATTACHED)  
STREET ADDRESS  
CITY STATE ZIP CODE  
DIRECTOR NAME  
STREET ADDRESS  
CITY STATE ZIP CODE

10. SHARES AUTHORIZED AND ISSUED					
AUTHORIZED SHARES			ISSUED SHARES		
NUMBER OF SHARES	CLASS / SERIES	PAR VALUE	NUMBER OF SHARES	CLASS / SERIES	PAR VALUE
40,000,000	COMMON	.01	24,658,619	COMMON	.01
5,000,000	PREFERRED	.01	0	PREFERRED/A	.01

This report must be **SIGNED IN INK** by either the  
President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

File Date:

2/28/96

Check No:

740844

By:

CP

Signature of Officer

J. TRACY FORBES  
Print or Type Name of Officer

VICE PRESIDENT, CORPORATE TAX SERVICES 2/15/96  
Title of Officer Date

For Secretary of State Use Only

**ADVO, Inc.**

**OFFICERS**

<b><u>TITLE</u></b>	<b><u>NAME</u></b>	<b><u>BUSINESS ADDRESS</u></b>	<b><u>RESIDENCE ADDRESS</u></b>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	293 Talcott Notch Road Farmington, CT 06032
Senior Executive Vice President and Chief Administrative and Process Development Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Executive Vice President and Chief Financial Officer	Lowell W. Robinson	One Univac Lane Windsor, CT 06095	470 West End Avenue #2F New York, NY 10024
Division President, National Accounts Marketing	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
Senior Vice President / Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President, Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Drive Barrington, IL 60010
Senior Vice President, Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

**ADVO, Inc.**

**DIRECTORS**

<b><u>NAME &amp; TITLE</u></b>	<b><u>RESIDENCE ADDRESS</u></b>	<b><u>SOCIAL SECURITY NUMBER</u></b>
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	293 Talcott Notch Road Farmington, CT 06032	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	210-28-9349
Lowell W. Robinson	470 West End Avenue #2E New York, NY 10024	131-38-9938
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122

**ANNUAL REPORT**

Please Type or Print

File Annually - Jan. 1 - March 1

Filing Fee \$50.00

Make Checks Payable to: Secretary of State

**ALL ENTRIES MUST BE COMPLETED IN FULL OR THE FORM WILL BE RETURNED.**

Corporate ID: 0037882

Annual Report for the year: 1995

Name of Corporation: ADVO, Inc

Business entity organized under the laws of the State of: Delaware

For foreign entity, address and telephone number of principal office:

One Univac Lane

Windsor, CT 06095-0755

Business Entity is (check one):

☒ Business Corporation (See RIGL Chapter 7-1.1)

☐ Professional Service Corporation (See RIGL Chapter 7-5.1)

Phone: (203) 285-6100

Address and telephone of the principal office of business entity in Rhode Island (Provide street address - Not P.O. Box):

NONE

Brief statement of the character of business conducted in Rhode Island:

Direct mail advertising

Phone: ( )

**THE NAMES OF THE OFFICERS ARE:**

PRESIDENT	STREET ADDRESS	CITY/STATE	ZIP CODE
-----------	----------------	------------	----------

(SEE ATTACHED)

VICE PRESIDENT	STREET ADDRESS	CITY/STATE	ZIP CODE
----------------	----------------	------------	----------

SECRETARY	STREET ADDRESS	CITY/STATE	ZIP CODE
-----------	----------------	------------	----------

TREASURER	STREET ADDRESS	CITY/STATE	ZIP CODE
-----------	----------------	------------	----------

**THE NAMES OF THE DIRECTORS ARE:**

NAME	STREET ADDRESS	CITY/STATE	ZIP CODE
------	----------------	------------	----------

(SEE ATTACHED)

NAME	STREET ADDRESS	CITY/STATE	ZIP CODE
------	----------------	------------	----------

NAME	STREET ADDRESS	CITY/STATE	ZIP CODE
------	----------------	------------	----------

NUMBER OF SHARES AUTHORIZED (Rider may be attached)

NUMBER OF SHARES ISSUED AND OUTSTANDING (Rider may be attached)

Number of Shares	Class / Series
40,000,000	COMMON -
5,000,000	PREFERRED A

Number of Shares	Class / Series
24,405,983	COMMON -
0	PREFERRED A

Date February 24, 1995

By:

*David M. Stigler*

David Stigler

PRINT OR TYPE NAME OF OFFICER SIGNING

Senior Vice President and Secretary

TITLE OF OFFICER SIGNING

Form 31 1/95

**DESIGNATED REGISTERED AGENT FOR SERVICE OF PROCESS:**

PLEASE NOTE: If the registered office and/or registered agent indicated below is incorrect, Form 9 must be filed.

CT CORPORATION SYSTEM  
123 DYER STREET  
PROVIDENCE RI 02903

PAID

MAY 04 1995  
TP 15913  
SECRET

**ADVO, Inc.**

**OFFICERS**

<b><u>TITLE</u></b>	<b><u>NAME</u></b>	<b><u>BUSINESS ADDRESS</u></b>	<b><u>RESIDENCE ADDRESS</u></b>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Senior Executive Vice President and Chief Administrative and Process Development Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Executive Vice President and Chief Financial Officer	Lowell W. Robinson	One Univac Lane Windsor, CT 06095	470 West End Avenue #2E New York, NY 10024
President, Micromarketing Division	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Division President, National Accounts Marketing	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	2 Wildflower Lane West Simsbury, CT 06092
President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
Senior Vice President/Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President, Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Drive Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

**ADVO, Inc.**

**DIRECTORS**

<b><u>NAME &amp; TITLE</u></b>	<b><u>RESIDENCE ADDRESS</u></b>	<b><u>SOCIAL SECURITY NUMBER</u></b>
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon, CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	210-28-9349
Lowell W. Robinson	470 West End Avenue #2E New York, NY 10024	131-38-9938
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122



Filing Fee \$50.00,  
Payable to:  
Secretary of State

PLEASE TYPE or PRINT  
State of Rhode Island and Providence Plantations  
Office of The Secretary of State  
100 North Main Street  
Providence, Rhode Island 02903-1335  
401-277-3040

File Annually  
LLC Sept. 1 - Nov. 1  
CORP Jan. 1 - March 1

Corporate ID: 0057682 Annual Report for the year: 1994  
ADVQ, Inc.

Name of Business Entity:

Business entity organized under the laws of the State of Delaware

Federal Taxpayer Identification Number

For foreign entity, address and telephone number of principal office

One Univac Lane

Windsor, CT 06095-0755

Phone (203) 285-6100

Address and telephone of the principal office of business entity in Rhode Island (Provide street address - Not P.O. Box):

None

Phone:

Business Entity is (check one):

- ☒ Business Corporation (See RIGL Chapter 7-1.1)  
☐ Professional Service Corporation (See RIGL Chapter 7-5.1)  
☐ Limited Liability Company (See RIGL 7-16)

Name, title and mailing address of contact person to whom communications may be directed:

Robert S. Hirst, V.P. and Controller

ADVQ, Inc.

One Univac Lane

Windsor, CT 06095-0755

Brief statement of the character of business conducted in Rhode Island:

Direct Mail Advertising

Date of Organization: April 29, 1971

Date of Qualification to do business in Rhode Island (if foreign entity)  
March 19, 1986

THE NAMES OF THE OFFICERS ARE:

OFFICE	NAME	STREET ADDRESS	CITY/STATE	ZIP CODE
<input type="checkbox"/> CHIEF EXECUTIVE OFFICER OR <input type="checkbox"/> PRESIDENT (check one)				
<input type="checkbox"/> CHIEF OPERATING OFFICER OR <input type="checkbox"/> VICE PRESIDENT (check one)				
(See attached)				
<input type="checkbox"/> CUSTODIAN OF RECORDS OR <input type="checkbox"/> SECRETARY (check one)				
<input type="checkbox"/> CHIEF FINANCIAL OFFICER OR <input type="checkbox"/> TREASURER (check one)				

THE NAMES OF THE DIRECTORS ARE:

NAME	STREET ADDRESS	CITY/STATE	ZIP CODE
(See attached)			

NUMBER OF SHARES AUTHORIZED (If Applicable)

NUMBER 40,000,000 5,000,000

CLASS Common Preferred

SERIES N/A A

PAR VALUE OR  
WITHOUT PAR .01 .01

NUMBER OF SHARES ISSUED AND OUTSTANDING (If Applicable)

NUMBER 23,245,082 0

CLASS Common Preferred

SERIES N/A A

PAR VALUE OR  
WITHOUT PAR .01 .01

Date February 15, 1994

By:

Sebastian J. Tarallo

Vice President and Treasurer

Form 9-1 1/94

DESIGNATED REGISTERED OR RESIDENT AGENT FOR SERVICE OF PROCESS:

PLEASE NOTE: If the Corporation has changed its registered office and/or registered or resident agent, Form 9 or Form LLC 3 must be filed.

CT CORPORATION SYSTEM  
133 DYER STREET  
PROVIDENCE RI 02903

FILED

MAR 6 5 1994

By ME591410474

ADVO, Inc.

OFFICERS

<u>TITLE</u>	<u>NAME</u>	<u>BUSINESS ADDRESS</u>	<u>RESIDENCE ADDRESS</u>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Executive Vice President, Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 06095	202 Candlewyck Drive Newington, CT 06011
President, Micromarketing Division	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Division President, National Accounts Marketing	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	2 Wildflower Lane West Simsbury, CT 06092
President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
Senior Vice President/ Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President, Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Drive Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controllor	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

ADVO, Inc.

DIRECTORS

<u>NAME &amp; TITLE</u>	<u>RESIDENCE ADDRESS</u>	<u>SOCIAL SECURITY NUMBER</u>
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon, CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	329-22-6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122

Term expires for all officers on January 20, 1994

Filing Fee \$50.00

To be filed annually between  
January 1st and March 1st

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
100 NORTH MAIN STREET  
PROVIDENCE, RHODE ISLAND 02903

123392 mne

Corporate ID 0037882 Annual Report for the year 1993

FIRST: The name of the corporation is ADVO, Inc.

SECOND: It is incorporated under the laws of Delaware

THIRD: Character of business, briefly stated, is Direct Mail Advertising Services

FOURTH: If foreign corporation, address of its principal office

One Univac Lane, Windsor, CT 06095-0755

FIFTH: Business address in Rhode Island

C T Corporation, 123 Dyer Street, Providence, RI 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

Director

(SEE ATTACHED)

Director

(SEE ATTACHED)

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

No. of Shares	Class	Series	Par Value or statement that shares are without par value
40,000,000	Common	-	.01
5,000,000	Preferred	A	.01

EIGHTH: Number of Shares issued:

No. of Shares	Class	Series	Par Value or statement that shares are without par value
14,441,678	Common	-	.01
2,232,539	Preferred	A	.01

Dated February 15, 1993

ADVO, Inc.

(Name of Corporation)

By

Sebastian J. Tarallo

Sebastian J. Tarallo

Vice President & Treasurer

Title

(Report must be signed by an officer)

ADVO, INC.  
OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Executive Vice President, Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, Ct 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 0695	202 Candlewyck Drive Newington, CT 06111
Senior Vice President Business Development	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Senior Vice President/ President National Accounts Marketing Division	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	Two Wildflower Lane W. Simsbury, CT 06092
Senior Vice President/ President, Atlantic Division	Joseph A. Lillis, III	One Univac Lane Windsor, CT 06095	1000 W. Horatio Street #2 Tampa, FL 33606
Senior Vice President/ President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
Senior Vice President/ Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
Senior Vice President/ President, Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Dr Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

ADVO, Inc.

DIRECTORS

<u>Name and Title</u>	<u>Residence Address</u>	<u>Social Security Number</u>
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon, CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	329-22-6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford, Hills, NY 10507	127-28-0615
John Rockwell	One Grove Street Kennebunk Beach Maine 04043	315-26-8122

Term expires for all officers on January 20, 1994

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
100 NORTH MAIN STREET  
PROVIDENCE, RHODE ISLAND 02903

Corporate ID 0037282 Annual Report for the year 1992

FIRST: The name of the corporation is XXXXXXXXXXXXXX

ADVO, Inc.

SECOND: It is incorporated under the laws of Delaware

THIRD: Character of business, briefly stated, is Direct Mail Advertising Services

FOURTH: If foreign corporation, address of its principal office

One Univac Lane, Windsor, Connecticut 06095

FIFTH: Business address in Rhode Island C T Corporation

123 Dyer Street, Providence, RI 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

(SEE ATTACHED)

Director

(SEE ATTACHED)

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

No. of Shares

Class

Series

Par Value  
or statement that  
shares are without  
par value

40,000,000

Common

5,000,000

Preferred

A

.01

.01

EIGHTH: Number of Shares issued:

No. of Shares

Class

Series

Par Value  
or statement that  
shares are without  
par value

13,584,920

Common

2,301,780

Preferred

A

.01

.01

Dated February 13, 19 92

ADVO, Inc.

(Name of Corporation)

By Sebastian J. Tarallo

(Report must be signed by an officer)

Title Vice President and Treasurer

CORPORATE NAME CHANGE

PLEASE BE INFORMED THAT ADVO-SYSTEM, INC. HAS CHANGED ITS NAME TO:

**ADVO, INC.**

THE FEDERAL IDENTIFICATION NUMBER AND ALL STATE, CITY AND LOCAL TAX  
REGISTRATION ACCOUNT NUMBERS WILL REMAIN THE SAME.

IF YOU SHOULD HAVE ANY QUESTIONS, PLEASE CONTACT CHRIS MADIGAN AT  
(203) 285-6347.



ADVO-System, Inc.

OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	One Univac Lane Windsor, CT 06095	Whitehall Place Farmington, CT 06032
Executive Vice President Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 06095	202 Candlewyck Drive Newington, CT 06111
Senior Vice President Business Development	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Senior Vice President- President, National Accounts Marketing Division	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	Two Wildflower Lane West Simsbury, CT 06092
Senior Vice President- President, Atlantic Division	Joseph A. Lillis, III	One Univac Lane Windsor, CT 06095	1000 W. Horatio St. #20 Tampa, FL 33606
Senior Vice President- President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254

A00124-3  
1/29/91

ADVO-System, Inc.

OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Senior Vice President, Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
Senior Vice President Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Dr. Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06995	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

ADVO-System, Inc.

DIRECTORS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Administrative and Financial Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	80 Central Park West Apartment 12-F New York, NY 10023
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe 1 World Financial Ctr. Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F New York, NY 10128
Director	John L. Vogelstein	Warburg, Pincus Capital Partners L.P. 466 Lexington Avenue New York, NY 10017	270 Cantitoe St. Bedford Hills, NY 10507
Director	John Rockwell	Retired	One Grove Street Kennebunk Beach, ME 04043

Filing Fee \$50.00

To be filed annually between  
January 1st and March 1st

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
100 NORTH MAIN STREET  
PROVIDENCE, RHODE ISLAND 02903

Corporate ID 0037882 Annual Report for the year 1991

FIRST: The name of the corporation is ADVO-System, Inc.

SECOND: It is incorporated under the laws of Delaware

THIRD: Character of business, briefly stated, is Direct Mail Advertising Services

FOURTH: If foreign corporation, address of its principal office.....

One Univac Lane, Windsor, Connecticut 06095

FIFTH: Business address in Rhode Island C T Corporation

123 Dyer Street, Providence, R.I. 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

(SEE ATTACHED)

Director

(SEE ATTACHED)

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

No. of Shares	Class
40,000,000	Common
5,000,000	Preferred

Series

Par Value  
or statement that  
shares are without  
par value

.01

.01

EIGHTH: Number of Shares issued:

No. of Shares	Class
13,111,887	Common
2,301,780	Preferred

Series

Par Value  
or statement that  
shares are without  
par value

.01

.01

Dated February 26 19 91

ADVO-System, Inc.

(Name of Corporation)

By

Robert S. Hirst  
Robert S. Hirst

Title Vice President and Controller

(Report must be signed by an officer)

ADVO-System, Inc.

OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, Ct 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	"	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Financial and Administrative Officer	Larry G. Morris	"	15 Lucy Way Simsbury, CT 06070
Executive Vice President of Sales, Marketing and Client Services	Randall W. Antik	"	62 Colony Road West Hartford, CT 06117
Senior Vice President and Chief Information Officer	Bruce K. Anderson	"	202 Candlewyck Drive Newington, CT 06111
Senior Vice President	Kay K. Clarke	"	89 River Road East Haddam, Ct 06423
Senior Vice President- President, National Accounts Marketing Division	Peter A. Corrao	"	3 Kimberly Drive Manchester, Ct 06040
Senior Vice President Operations	Raymond A. Hansen	"	
Senior Vice President, General Manager ADVO Enterprises	Randall W. Klimas	"	409 Bell Street Glastonbury, CT 06033
Senior Vice President- President, Atlantic Division	Joseph A. Lillis, III	"	1000 W. Horatio St. #209 Tampa, FL 33606
Senior Vice President- President, Western Division	Myron L. Lubin	"	16417 North 55th Place Scottsdale, AZ 85254

ADVO-System, Inc.

OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Senior Vice President, Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	"	75 Ethan Drive Windsor, CT 06095
Senior Vice President Central Division	Frank J. Talz	"	25085 Rolling Green Dr. Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	"	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	"	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	"	82 Avondale Road Longmeadow, MA 01106

ADVO-System, Inc.

DIRECTORS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Administrative and Financial Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	80 Central Park West Apartment 12-F New York, NY 10023
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe 1 World Financial Ctr. Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F New York, NY 10128
Director	John L. Vogelstein	Warburg, Pincus Capital Partners L.P. 466 Lexington Avenue New York, NY 10017	270 Cantitoe St. Bedford Hills, NY 10507
Director	John Rockwell	Retired	One Grove Street Kennebunk Beach, ME 04043

**State of Rhode Island and Providence Plantations**CORPORATIONS DIVISION  
100 NORTH MAIN STREET  
PROVIDENCE, RHODE ISLAND 02903Corporate ID 0037882 Annual Report for the year 1990FIRST: The name of the corporation is ADVO-System, Inc.SECOND: It is incorporated under the laws of DelawareTHIRD: Character of business, briefly stated, is Direct Mail Advertising Services

FOURTH: If foreign corporation, address of its principal office

One Univac Lane, Windsor, Connecticut 06095FIFTH: Business address in Rhode Island C.T. Corporation123 Dyer Street, Providence, Rhode Island 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

(See Attached)

Director

(See Attached)

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

**PAID**Par Value  
or statement that  
shares are without  
par value

No. of Shares

Class

Series

40,000,000

Common

SECY. OF STATE

.01

5,000,000

Preferred

A

.01

EIGHTH: Number of Shares issued:

Par Value  
or statement that  
shares are without  
par value

No. of Shares

Class

Series

12,701,243

Common

-

.01

2,301,780

Preferred

A

.01

Dated February 12, 1990ADVO-System, Inc.

(Name of Corporation)

By Sebastian H. Tarallo

(Report must be signed by an officer)

Title Vice President Treasurer



ADVO-System, Inc.

OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, Ct 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	"	2 Whitehall Place Farmington, CT 06032
Executive Vice President, Chief Administrative and Financial Officer	Larry G. Morris	"	15 Lucy Way Simsbury, CT 06070
Division President	Peter A. Corrao	"	3 Kimberly Dr. Manchester, CT 06040
Division President	Myron L. Lubin	"	16417 North 55th Pl. Scottsdale, AZ 85254
Division President	Frank J. Talz	"	25085 Rolling Green Dr. Barrington, IL 60010
Executive Vice President	Randy Antik	"	62 Colony Road West Hartford, CT 06117
Senior Vice President	Randall W. Klimas	"	409 Bell St. Glastonbury, CT 06033
Senior Vice President Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	"	101 Hilltop Drive Simsbury, CT 06089
Senior Vice President	J. Thomas Van Berkem	"	42 Longview Road Avon, CT 06001
Senior Vice President	Larry D. Jennings	"	2366 Dellwood Drive Atlanta, GA 30305
Senior Vice President	Bruce Anderson	"	202 Candlewyck Drive Newington, CT 06111
Vice President and Treasurer	Sebastian J. Tarallo	"	82 Avondale Rd. Longmeadow, MA 01106

ADVO-System, Inc.

DIRECTORS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	<u>Residence Address</u>
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President, Chief Administrative and Financial Officer	Larry R. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Dr. New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	80 Central Park West Apartment 12-F New York, NY 10023
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe One World Financial Ctr. Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F New York, NY 10128
Director	John L. Vogelstein	Warburg, Pincus Capital Partners L.P. 466 Lexington Avenue New York, NY 10017	270 Cantitoe St. Bedford Hills, NY 10507

Filing Fee \$15.00

To be filed annually between  
January 1st and March 1st

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
100 NORTH MAIN STREET  
PROVIDENCE, RHODE ISLAND 02903

Corporate ID 0037882 Annual Report for the year 1989

FIRST: The name of the corporation is ADVO-System, Inc.

SECOND: It is incorporated under the laws of Delaware

THIRD: Character of business, briefly stated, is Direct Mail Marketing

FOURTH: If foreign corporation, address of its principal office

One Univac Lane, Windsor, Connecticut 06095

FIFTH: Business address in Rhode Island C T Corporation

123 Dyer Street, Providence, Rhode Island 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name	Office	Address (including number, street, zip code)
------	--------	--

Director

(SEE ATTACHED)

Director

(SEE ATTACHED)

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

No. of Shares	Class
40,000,000	Common
5,000,000	Preferred

Series

**PAID**

**FEB 27 1989**

Par Value  
or statement that  
shares are without  
par value

.01

.01

EIGHTH: Number of Shares issued:

No. of Shares	Class
12,608,776	Common
2,301,780	Preferred

Series

-

A

Par Value  
or statement that  
shares are without  
par value

.01

.01

Dated February 20, 19 89

ADVO-System, Inc.

(Name of Corporation)

By Peter A. Merriman

Peter A. Merriman

Title Vice President and Controller

(Report must be signed by an officer)

ADVO-System, Inc.

OFFICERS

<u>Name and Title</u>	<u>Residence Address</u>	<u>Social Security Number</u>
Robert J. Kamerschen President and Chief Executive Officer	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Gene R. Ehnen Vice Chairman and Chief Administrative and Financial Officer	11 Reverknolls Avon, CT 06001	329-22-6323
John R. Birk Executive Vice President and Chief Operating Officer	2 Whitehall Place Farmington, CT 06032	024-38-4312
Peter A. Corrao Senior Vice President	3 Kimberly Drive Manchester, CT 06040	552-92-7455
Randall W. Klimas Senior Vice President	409 Bell Street Glastonbury, CT 06033	048-34-4295
Myron L. Lubin Senior Vice President	16417 North 55th Place Scottsdale, AZ 85254	318-32-4258
Robert A. Meier Senior Vice President	2928 Eagle Estate Circle North Clearwater, FL 34619	479-56-7418
Peter A. Merriman Vice President and Controller	40 Stephana Lane Waterbury, CT 06710	047-32-6272
David M. Stigler Vice President, General Counsel and Secretary	31 Beverly Drive Avon, CT 06001	326-36-6149
Frank J. Talz Senior Vice President	25085 Rolling Green Drive Barrington, IL 60010	348-36-8426
Sebastian J. Tarallo Vice President and Treasurer	82 Avondale Road Longmeadow, MA 01106	043-26-8360
Thomas G. Xhilonc Vice President	93 Chapman Drive Glastonbury, CT 06033	137-44-0774

ADVO-System, Inc.

DIRECTORS

<u>Name and Title</u>	<u>Residence Address</u>	<u>Social Security Number</u>
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Gene R. Ehnen	11 Reverknolls Avon, CT 06001	329-22-6323
John R. Birk	2 Whitehall Place Farmington, CT 06032	024-38-4312
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford, Hills, NY 10507	127-28-0615

## State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
270 WESTMINSTER MALL  
PROVIDENCE, RHODE ISLAND 02903Corporate ID 37882 Annual Report for the year 1988FIRST: The name of the corporation is ADVO-System, Inc.SECOND: It is incorporated under the laws of DelawareTHIRD: Character of business, briefly stated, is Direct Mail Marketing

FOURTH: If foreign corporation, address of its principal office

One Univac Lane, Windsor, Connecticut 06095FIFTH: Business address in Rhode Island CT Corporation111 Westminster Street, Providence, R.I. 02903

SIXTH: Names and addresses of its directors and officers: (Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

See Attached

Director

See Attached

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

No. of Shares

Class

Series

Par Value  
or statement that  
shares are without  
par value

40,000,000

Common

.01

5,000,000

Preferred

.01

PAID

EIGHTH: Number of Shares issued:

No. of Shares

Class

SEC'y OF STATE

Par Value  
or statement that  
shares are without  
par value

12,451,276

Common

.01

2,301,780

Preferred

A

.01

Dated February 16, 19 88

ADVO-System, Inc.

(Name of Corporation)

By

*Peter A. Merriman*

Peter A. Merriman

(Report must be signed by an officer)

Title Vice President and Controller

ADVO-System, Inc.

OFFICERS

<u>Name and Title</u>	<u>Residence Address</u>
Hugh R. Beath President, CEO and Director	8 Bridle Path Avon, CT 06001
Gene R. Ehnen Executive Vice President CFO, and Director	11 Reverknolls Avon, CT 06001
Peter A. Corrao Senior Vice President	3 Kimberly Drive Manchester, CT 06040
Randall W. Klimas Senior Vice President	409 Bell Street Glastonbury, CT 06033
Myron L. Lubin Senior Vice President	16417 North 55th Place Scottsdale, AZ 85254
Robert A. Meier Senior Vice President	2928 Eagle Estate Circle North Clearwater, FL 33619
Frank J. Talz Senior Vice President	25085 Rolling Green Drive Barrington, IL 60010
Peter A. Merriman Vice President and Controller	40 Stephana Lane Waterbury, CT 06710
David M. Stigler Vice President, General Counsel and Corporate Secretary	31 Beverly Drive Avon, CT 06001
Peter B. Stone Vice President	24 Whitcomb Drive Simsbury, CT 06070
Sebastian J. Tarallo Vice President and Treasurer	82 Avondale Road Longmeadow, MA 01106
Thomas G. Xhilonc Vice President	93 Chapman Drive Glastonbury, CT 06033

ADVO-System, Inc.

DIRECTORS

<u>Name and Title</u>	<u>Residence Address</u>	<u>Social Security Number</u>
Hugh R. Beath	8 Bridle Path Avon, CT 06001	336-22-9141
Gene R. Ehnen	11 Reverknolls Avon, CT 06001	329-22-6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Sidney Lapidus	14 Turner Drive New Rochelle, NY 10804	082-30-1131
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	114 East 71st Street Apartment 3-E New York, NY 10021	022-32-8230



## State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION  
270 WESTMINSTER MALL  
PROVIDENCE, RHODE ISLAND 02903Corporate ID 37882 Annual Report for the year 1987FIRST: The name of the corporation is ADVO-System, Inc.SECOND: It is incorporated under the laws of DelawareTHIRD: Character of business, briefly stated, is Direct Mail Advertising

FOURTH: If foreign corporation, address of its principal office

239 West Service Road Hartford, CT 06120FIFTH: Business address in Rhode Island CT Corporation111 Westminster Street Providence, RI 02903

SIXTH: Names and addresses of its directors and officers:

(Attach rider if necessary)

Name

Office

Address (including number, street, zip code)

Director

SEE ATTACHED

Director

SEE ATTACHED

Director

President

Vice President

Secretary

Treasurer

SEVENTH: Number of Shares authorized:

Par Value  
or statement that  
shares are without  
par value

No. of Shares

Class

Series

40,000,000

Common

-

.01

5,000,000

Preferred

A

N/A

EIGHTH: Number of Shares issued:

No. of Shares

Class

Series

12,347,976

Common

A

2,301,780

Preferred

A

Par Value  
or statement that  
shares are without  
par value

.01

N/A

Dated March 12, 1987ADVO-System, Inc.

(Name of Corporation)

By Peter A. Merriman Peter A. Merriman

(Report must be signed by an officer)

Title Vice President/Controller

ADVO-System, Inc.

OFFICERS

<u>Name and Title</u>	<u>Residence Address</u>
Hugh R. Beath President and CEO	8 Bridle Path Avon, CT 06001
Gene R. Ehnen Executive Vice President	11 Reverknolls Avon, CT 06001
Peter A. Corrao Senior Vice President	3 Kimberly Drive Manchester, CT 06040
Randall W. Klimas Senior Vice President	409 Bell Street Glastonbury, CT 06033
David J. Landis Senior Vice President	9807 Bay Isle Drive Tampa, FL 33615
Myron L. Lubin Senior Vice President	16417 North 55th Place Scottsdale, AZ 85254
Frank J. Talz Senior Vice President	25085 Rolling Green Drive Barrington, IL 60010
Peter A. Merriman Vice President and Controller	40 Stephana Lane Waterbury, CT 06710
David M. Stigler V.P. - General Counsel and Secretary	31 Beverly Drive Avon, CT 06001
Peter B. Stone Vice President	24 Whitcomb Drive Simsbury, CT 06070
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