

# STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS Office of the Secretary of State

Matthew A. Brown, Secretary of State

Corporations Durision 100 North Main Street Providence, RI 62993-1335 401-222-3040

		•			2225
ROFIT	CORPORA	CTION ANNUAL	REPORT FOR THE	YEAR	2005
	O () 414 () 44.	<> . , , , , ,			

Filing Period: January 1 - March 1 \$ • Filing Fee: \$50.00

(FORM MUST BE TYPED OR PRINTED IN BLACK)

1 Corporate ID No. 37662	2 Name of Corporation ADVO, Inc.				
3 Street Address Principal Business O	<del> </del>	<del></del> -	City	State	2.tp
One Targetina			Windsor	CT	06095
4 Business Frame No.	<del></del>	5. State of Incorporation			6 SIC Code
<u>860-385-610</u>		DELAWARE			7856
7 Israel Discognion of the Circumster of DIRECT MAIL MARKETI	f Business Conducted in R <b>NG</b>	iode Island			
8. NAMES AND ADDRESSES	OF THE OFFICERS:	("X" BOX FOR ATTA	, · ·	CES BEFORE USING AT	TACHMENTS
Donald McC	ombs		Vac Prosident Name Edwin Har	1855	
one Target	ing Centra	٠	sired Address One Target	ing Centre	
Windsor	Natio CT	06095	windsor	State CT	<sup>zip</sup> 06095
Stephen L.	Palmer		Christopher	· Hutter	
Street Address	. 0 1		Street Address		
one Targeti		<u>e                                     </u>	One Target	ring Lentre	2
Windsor	State CT	06095	om Windsor	State CT	~50 6095
9. NAMES AND ADDRESSES	OF THE DIRECTOR	S: ("X" BOX FOR A17	ACHMENT)           FILL IN SP.	ACES BEFORE USING	ATTACHMENTS
John Mahi	oney		Director Name David Dy	er	(N)
One Target	ing Centi	-e	Street Address One Target	ing Centre	
Windsor	State CT	06095	"Windsor"	State CT	3º 06095
Todd Brow	⊃n		Director Name Karen Ka	aplan	
one Targeti			Sirect Address One Target	ing Centr	e
200 Dindsor	siate CT	06095	cur Windsor	State	<sup>Zip</sup> 06095
10. SHARES AUTHORIZED ( AUTHORIZED SHARES	("X" BOX FOR ATTA		11. SHARES ISSUED ("X" ISSUED SHARES	BOX FOR ATTACHME	vr) [
Number of Shares	Class Series	Par Value	Number of Shares	Class/Series	Par Value
85,000,000 45,000,000 \$.01 PAR VALUE			31,020,658	Common	.01
				Preferred	,01
This report must be s	igned in ink by eithe	er the President, Vice P	resident, Secretary, Assistant Se	ecretary, Treasurer, Rece	eiver or Trustee

	*37882*
File Date	ETARY OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I !	
contained herein are true and correct.	2/17/05
Signature of Officer	Date
Donald McCombs	)
Print or Type Name of Officer	
CFO/President	
Title of Officer	Form 630 Rev. 12/03

# ADVO, Inc. Schedule of Officers FYE 9/24/05

<u>Title</u>	<u>Name</u>	Business Address
CEO	S. Scott Harding	One Targeting Centre Windsor, CT 06095
Executive VP / President, Operations Group / Acting Chief Financial Officer	Donald McCombs	One Targeting Centre Windsor, CT 06095
Executive VP and President, Diversified Business Group	Myron Lubin	One Targeting Centre Windsor, CT 06095
Senior VP, Government Relations	Vincent Giuliano	One Targeting Centre Windsor, CT 06095
Secretary / Principle Outside Counsel	Stephen L. Palmer	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Administrative Officer	Edwin Harless	One Targeting Centre Windsor, CT 06095
Senior VP, Corporate Services	Jack Dearing	One Targeting Centre Windsor, CT 06095
VP, Financial Planning and Analysis, Investor Relations and Treasurer	Christopher Hutter	One Targeting Centre Windsor, CT 06095
Executive VP / President, Sales and Services	Stephanie Molnar	One Targeting Centre Windsor, CT 06095
VP and Controller	John Speridakos	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Human Resources Officer	Don Schneider	One Targeting Centre Windsor, CT 06095

10 July 62 July 10:00

#### FEIN 06-0885252

ADVO, Inc. Board of Directors FYE 9/24/05

<u>Name</u>	Business Address
John Mahoney	One Targeting Centre Windsor, CT 06095
Todd Brown	One Targeting Centre Windsor, CT 06095
David Dyer	One Targeting Centre Windsor, CT 06095
Howard H. Newman	One Targeting Centre Windsor, CT 06095
Karen Kaplan	One Targeting Centre Windsor, CT 06095
Bobbie Gaunt	One Targeting Centre Windsor, CT 06095
S. Scott Harding	One Targeting Centre Windsor, CT 06095
Charles Herington	One Targeting Centre Windsor, CT 06095



File Date

Check No.

FOR SECRETARY OF STATE USE ONLY

Matthew A. Brown, Secretary of State Corporations Division 100 North Main Street, Providence, RI 02903-1335 401.222.3040

# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR Filing Period: January 1 - March 1 • Filing Fee: \$50.00

FORM MUST BE TYPED					
1. Corporate ID No. 37882	2. Name of Corpor ADVO, Inc.	ation			
3. Street Address Principal I	Business Office		City	State	Zip
One Targeting C	Centre		Windsor	CT	06095
4. Business Phone No.		5. State of Incorporat	ion		6. SIC Code
860-285-6100		Delaware			7856
7. Brief Description of the C Direct Mail Marke		hicted in Rhode Island			
8. NAMES AND ADDR President Name	ESSES OF THE OFF	ICERS ("X" BOX FOR	Vice President Name	ACES BEFORE USING ATT	ACHMENTS
Donald McCombs			.Edwin Harless		
Sircei Address			Street Address		
One Targeting C	entre		One Targeting (	Centre	
Cirv	State	Zip	City	State	Zip
Windsor	CT	06095	Windsor	CT	06095
Secretary Name	• • • • • • • • • • • • • • • • • • • •		Treasurer Name	<b>.</b>	
Stephen L. Palm	er		Christopher Hut	cer	
Street Address			Street Address		
One Targeting C	entre		.One Targeting C		
City	State	Zip	City	State	Zip
Windsor	СТ	06095	.Windsor	CT	06095
9. NAMES AND ADDI Director Name	RESSES OF THE DIR	ECTORS ("X" BOX FO	RATTACHMENT) FILL IN Director Name	SPACES BEFORE USING A	TTACHMENTS
Gary M. Mulloy			John Mahoney		
Street Address	·····		. Street Address		
One Targeting C	entre		One Targeting (	Centre	
City	State	Zip	City	State	Zip
Windsor	CT	06095	Windsor	CT	06095
Director Name Todd Brown			Director Name David Dyer		
Sircei Address			Street Address		
One Targeting C	Centre		One Targeting (	Centre	
City	State	Zip	Ciry	State	Zip
Windsor	CT	06095	Windsor	CT	06095
10. SHARES AUTHOR	RIZED ("X" BOX FOR	ATTACHMENT)	11. SHARES ISSUED (*)	X" BOX FOR ATTACIIMENT	7.0
Number of Shares	Class/Series	Par Value	Number of Shares	Class/Series	Par Value
.45,000,000 \$.01 P	ar Value		20,042,005	Common	.01
				Preferred	.01
This report must be s	igned in ink by eithe	er the President, Vice		rjury, I declare and affirm t	hat I have examined
			this report, includin	g any accompanying schedu	

Signature of Officer

Date

Direct McCombs

Print or Type Name of Officer

('F()

Title of Officer

Form 630 12/01

#### FEIN 06-0885252

#### ADVO, Inc. Schedule of Officers FYE 9/25/04

<u>Title</u>	<u>Name</u>	<u>Business</u> <u>Address</u>
Chairman & CEO	Gary M. Mulloy	One Targeting Centre Windsor, CT 06095
Executive VP & President, Operations Group / Chief Financial Officer / Targeting & Network Mgmt.	Donald McCombs	One Targeting Centre Windsor, CT 06095
Executive VP and President, Diversified Business Group	Myron Lubin	One Targeting Centre Windsor, CT 06095
SRVP, Government Relations	Vincent Giuliano	One Targeting Centre Windsor, CT 06095
Secretary	Stephen L. Palmer	One Targeting Centre Windsor, CT 06095
Executive VP and Chief Administrative Officer / Assistant Secretary	Edwin Harless	One Targeting Centre Windsor, CT 06095
SRVP, Security and Safety	Jack Dearing	One Targeting Centre Windsor, CT 06095
VP, Treasurer and Investor Relations	Chris Hutter	One Targeting Centre Windsor, CT 06095
SRVP, Sales and Business Development / Chief Marketing Officer	Stephanie Molnar	One Targeting Centre Windsor, CT 06095
VP and Controller	John Speridakos	One Targeting Centre Windsor, CT 06095

#### ADVO, Inc. Board of Directors FYE 9/25/04

FEIN 06-0885252

Name Business

<u>Address</u>

Gary M. Mulloy One Targeting Centre

Windsor, CT 06095

John Mahoney One Targeting Centre

Windsor, CT 06095

Todd Brown One Targeting Centre

Windsor, CT 06095

David Dyer One Targeting Centre

Windsor, CT 06095

Bobbie Gaunt One Targeting Centre

Windsor, CT 06095

Howard H. Newman One Targeting Centre

Windsor, CT 06095

Karen Kaplan One Targeting Centre

Windsor, CT 06095

100 North Main Street. Providence. RI 02903-1335 401-222-3040



## PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2003 Filing Period: January 1-March 1 • Filing Fee: \$50.00



(FORM MUST BE TYPED OR PRINTED IN BLACK) 2 Name of Corporation 1. Corporate ID No. 37882 ADVO. Inc. Street Address Principal Business Office One Univac lane 5 State of Incorporation 7856 **DELAWARE** uef Description of the Character of Business Conducted in Rhode Island ext Mail advortising 8. NAMES AND ADDRESSES OF THE OFFICERS ("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS FILL IN SPACES BEFORE USING ATTACHMENTS 9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT) 1000 Innac Lane (2095 11. SHARES ISSUED ("X" BOX FOR ATTACHMENT) 10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT) ISSUED SHARES AUTHORIZED SHARES Par Value Number of Shares Class/Series Par Value Number of Shares 45,000,000 \$.01 PAR VALUE .01 This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee

	* 3 7 8 8 2 *
File Date	<u> </u>
Check No	351460
Ву:	
FOR SECRETARY	OF STATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and

Daniel M. Stieler	117/3	
Signature of Officer	Date	
Trint or Type Name of Oricer		

Form 630 12/02

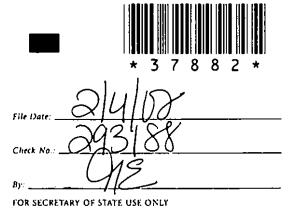
Edward S. Inman, III. Secretary of State Corporations Division 100 North Main Street, Providence, RI 02903-1335

### PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2002 Filing Period: January 1-March 1 • Filing Fee: \$50.00

401-222-3040

(FORM MUST BE TYPED IN BLACK) 1. Corporate ID No. 2. Name of Corporation 37882 ADVO, Inc. 3. Street Address Principal Business Office Windson One Univac Lane 5. State of Incorporation 860-285-6100 **DELAWARE** 7. Brief Description of the Character of Business Conducted in Rhode Island Direct Mail Mortsding 8. NAMES AND ADDRESSES OF THE OFFICERS (& BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS Donald Mc Cambs Univac Lane Univac Lane vid M. Stigler one Univac Gane 9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS bubyou H. Yewman 11. SHARES ISSUED ("X" BOX FOR ATTACHMENT) 10. SHARES AUTHORIZED (\*X\* BOX FOR ATTACHMENT) ISSUED SHARES AUTHORIZED SHARES Number of Shares Class/Series Par Value Number of Shares Cluss/Series 45,000,000 \$.01 PAR VALUE .01 .30.318 Common

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

Preserved

# . ADVO; Inc. Board of Directors FYE 9/29/01

FEIN 06-0885252

Name Business

**Address** 

Gary M. Mulloy One Univac Lane

Windsor, CT 06095

John Mahoney One Univac Lane

Windsor, CT 06095

John L. Vogelstein One Univac Lane

Windsor, CT 06095

Howard H.Newman One Univac Lane

Windsor, CT 06095

John R. Rockwell One Univac Lane

Windsor, CT 06095

Bruce Crawford One Univac Lane

Windsor, CT 06095

David Dyer One Univac Lane

Windsor, CT 06095

Todd Brown One Univac Lane

Windsor, CT 06095

#### ADVO: Inc. Schedule of Officers FYE 9/29/01

FEIN 06-0885252

<u>Title</u>	Name	Rusiness Address
Chairman & CEO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095
Executive VP & President, ADVO Operations Group	Donald McCombs	One Univac Lane Windsor, CT 06095
Senior VP and CFO	Julie Abraham	One Univac Lane Windsor, CT 06095
SVP, Chjef Marketing Officer	David Barber	One Univac Lane Windsor, CT 06095
Executive VP of Strategic Business Development	Myron Lubin	One Univac Lane Windsor, CT 06095
SRVP, Targeting & Network Management	B. Kabe Woods	One Univac Lane Windsor, CT 06095
SRVP, Gov't Relations	Vincent Giuliano	One Univac Lane Windsor, CT 06095
SRVP, National Sales & Client Marketing Officer	A. Brian Sanders	One Univac Lane Windsor, CT 06095
SRVP, Chief Legal and Pubic Affairs Officer, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095
SRVP, Chief Human Resourses Officer	Edward Harless	One Univac Lane Windsor, CT 06095
SRVP, Security Management	Jack Dearing	One Univac Lane Windsor, CT 06095
VP, Treasurer and Investment Relations	Christopher Hutter	One Univac Lane Windsor, CT 06095
SRVP, Client Logistics	Stephanie Molnar	One Univac Lane Windsor, CT 06095

Corporations Division 100 North Main Street, Providence, RI 02903-1335 401-222-3040

## PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2001 Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MU:	ST BE T	YPED IN	BLACK)

1. Corporate ID No

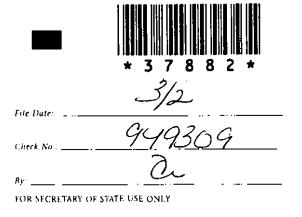
2. Name of Corporation

37882

ADVO, Inc.

3. Street Address Principal Busi One Univac La			<sub>City</sub> Windsor	State CT	<sup>Zip</sup> 06095
4. Business Phone No (860)285-632	1	5 State of Incorporation DELAWARE			6 \$10 Code 7856
7. Brief Description of the Char Direct Ma	actor of Business Conducted i il Marketing	n Rhode Island			
8. NAMES AND ADDI President Name Gary Mulloy	RESSES OF THE OFFI	CERS ("X" BOX FOR ATTACE	IMENT) FILL IN SPACES B Vice President Name Donald McComb	EFORE USING ATTACHM	IENTS
Street Address 28 Cary Lane	:		Street Address 9 Hop Hollow		
City Bloomfield	State CT	<sup>Zip</sup> 06002	cay Simsbury	State CT	<sup>zip</sup> 06070
Secretary Name David M. Sti	gler		Treasurer Name Chris Hutter		
Street Address 182 Woodford	Hill Drive		Street Address One Univac La	ane	
Gity Avon	State CT	<sup>Zip</sup> 06001	cny Windsor	State CT	<sup>zip</sup> 06095
9. NAMES AND ADDI Director Name Gary Mullo		ECTORS ("X" BOX FOR ATTA	CHMENT) FILLIN SPACES  Director Name  John Vogelste	S BEFORE USING ATTACE ⊇in	IMENTS
Street 28 Cary Lai	ne		Street Address 1 East End Av	venue	
Gity Bloomfield	, CT State	″೮6002	City New York	State New York	<sup>Zip</sup> 10021
Director Name Fritz			Director Name Howard Newman	1	
Street Address 2425 N Fisl	h Creek Road		Street Address 80 Central Pa	ark West	
Wilson	State WY	83014	Chy New York	State New York	<sup>Zip</sup> 10507
10. SHARES AUTHORS	IZED ("x" box for att	ACHMENT)	11. SHARES ISSUED (*) ISSUED SHARES	K* BOX FOR ATTACHMENT)	
Number of Shares	Class/Series	Par Value	Number of Shares	Class/Series	Par Value
45,000,000 \$.	O1 PAR		29,908,609	Common	.01
			0	Preferred	10.

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein arg true and correct.

David M.Stigler

Print or Type Name of Officer

Secretary



# ADVO, Inc. Schedule of Officers FYE 9/29/01

FEIN 06-0885252

<b>Iitle</b>	Name	Business Address	Residence Address
CEO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
President	Beth Bronner	One Univac Lane Windsor, CT 06095	1246 N State Parkway Chicago, IL 60610
Executive VP & CFO	Donald McCombs	One Univac Lane Windsor, CT 06096	9 Hop Hollow Simsbury, CT 06070
Executive VP of Sales & Marketing, Chief Sales Officer	Myron Lubin	One Univac Lane Windsor, CT 06095	5422 E. Cholla Scottsdale, AZ 85254
SRVP, Chief Legal and Pubic Affairs Officer, General Counsel & Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	182 Woodford Hill Drive Avon, CT 06001
SRVP & Controller	Julie A. Abraham	One Univac Lane Windsor, CT 06095	65 Old Kings Highway Avon, CT 06001
VP & Treasurer	Christopher Hutter	One Univac Lane Windsor, CT 06095	5 Winterset Lane Simsbury, CT 06070



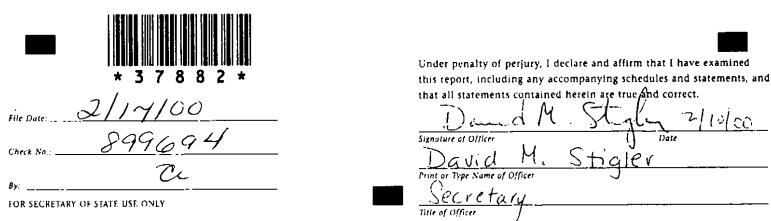
James R. Langevin, Secretary of State Corporations Division 100 North Main Street, Providence, RI 02903-1335 401-222-3040

# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 2000



Filing Period: January 1-March 1 • Filing Fee: \$50.00 (FORM MUST BE TYPED IN BLACK) 1. Carporate ID No. 2. Name of Corporation 37882 ADVO, Inc. 3. Street Address Principal Business Office One Univac Lane (860) 285 - 6100 DEL 7. Brief Description of the Character of Business Conducted in Rhode Island 7856 Direct Mail Advertising 8. NAMES AND ADDRESSES OF THE OFFICERS-("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS Vice President Name nivac Lane City 9. NAMES AND ADDRESSES OF THE DIRECTORS ("X" BOX FOR ATTACHMENT) FILL IN SPACES BEFORE USING ATTACHMENTS Director Name Howard Newman Central Park W. Wilson 11. SHARES ISSUED ("X" BOX FOR ATTACHMENT) 10. SHARES AUTHORIZED ("X" BOX FOR ATTACHMENT) ISSUED SHARES AUTH-CRUZED SHARES Number of Shares Class/Series Par Value Par Value Number of Shares Class/Series 45,000,000 \$.01 PAR 29, 471,000 .01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee





James R. Langevin, Secretary of State
Corporations Division
100 North Main Street, Providence, RI 02903-1335
401-277-3040

# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 1999

STOP
PLEASE READ
INSTRUCTIONS

riling verioa: januar	y 1-march 1 •	Filing Fee: \$50.00			INSTRUCTIO
(FORM MUST BE TYPED IN BL	ACK)				
1 Corporate ID No.	2 Name of Corpor	ition			
37882		ADVO, INC	•		
3 Street Address Principal Busines	s Office		City	State	Zip
One Univac L	ane		Windsor	CT	06095
4 Business Phone No.		5. State of Incorporation			6. SIC Code
(860) 285-61	00		DELAWARE		7856
7 Brief Description of the Characte	er of Business Conducted	in Rhode Island			
DIRECT MAIL  8. NAMES AND ADDRES President Name Gary Mulloy			Vice President Name	nald McCombs	
Street Address 28 Cary Lane			Street Address	Hop Hollow	
City Bloomfield	State CT	<sup>Zip</sup> 06002	City Simsbury	State CT	<sup>Zip</sup> 06070
Secretary Name David M. Sti	gler		Treasurer Name Sebastian J.	Tarallo	
Street Address 182 Woodford	Hill Drive	e	Street Address 82 Avondale	Road	
Avon	State CT	06001	City Longmeadow	State MA	<sup>Zip</sup> 01106
9. NAMES AND ADDRES	SSES OF THE DIR	ECTORS ("X" BOX FOR ATTA	ACHMENT) Director Name		
Robert Kamer	schen		Gary M. Mull	oy	
Street Address			Street Address		
204 Parade H	ill Rd.		28 Cary Lane		
City	State	Zip	City	State	7 ip
New Canaan	CT	06840	Bloomfield	$\mathtt{CT}$	06002
Director Name			Director Name		
Jack W. Frit	Z		John L. Voge	lstein	
Street Address			Street Address		_
2425 North F	ish Creek	Road	l East End A	ve., Apt. 10-	- A
City	State	Zip	City	State	Zíp 1.0001
Wilson	NY	83014	New York	NY	10021
10. SHARES AUTHORIZE AUTHORIZED SHARES	E <b>D</b> (*x* box for att	TACHMENT)	11. SHARES ISSUED ("X ISSUED SHARES	" BOX FOR ATTACHMENT)	
Number of Shares	Class/Series	Par Value	Number of Shares	Class/Series	Par Value
45,000,000 \$.0	l PAR		29,237,700	Common	.01
			0	Preferr	ed .01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee

	03-22-99
File Date	
	8558214
Check No.:	
	- <b>M</b> O
8y:	· · · · · · · · · · · · · · · · · · ·
FOR SECRETARY OF ST	TATE USE ONLY

Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

David M. Stipler

David M. Stigler

David M. Stigler

Print or Type Name of Officer

Secretary



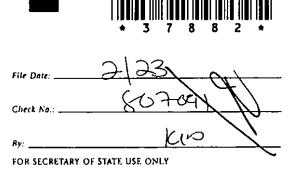
James R. Langevin, Secretary of State Corporations Division 100 North Main Street, Providence, RI 02903-1335

# PROFIT CORPORATION ANNUAL REPORT FOR THE YEAR 1998

401-277-3040	
CTOTAL	

Filing Period: January		Filing Fee: \$50.00			V.
(FORM MUST BE TYPED IN BLAC 1. Corporate ID No.	CK)  2. Name of Carpora	ition			
37882	ADVO, Inc.				
3. Street Address Principal Business C	Office		City	State	Zip
One Univac Lane 4. Business Phone No.		5. State of Incorporation	Windsor	CT	06095 6. SIC Code
(860) 285-6100  7. Brief Description of the Character	of Business Conducted	DELAWARE In Rhode Island			7856
Direct Mail Advertis	ing				
8. NAMES AND ADDRESS President Name	SES OF THE OFF	ICERS (*X* BOX FOR ATTA	NCHMENT) X Vice President Name	•	
Gary Mulloy			Donald McCombs		
Street Address			Street Address		••
28 Cary Lane			9 Hop Hollow		
City	State	Zip	City	State	Zip
Bloomfield Secretary Name	CT	06002	Simsbury Treasurer Name	СТ	06070
David M. Stigler			Sebastian J. Tarall	lo	
Street Address		•	Street Address		
182 Woodford Hill Dr	ive		82 Avondale Road		
City	State	Zip	City	State	Zip
Avon	CT	06001	Longmeadow	MA	01106
9. NAMES AND ADDRESS Director Name	SES OF THE DIR	ECTORS ("X" BOX FOR A	TTACHMENT) X Director Name	·	
Robert Kamerschen Street Address			Gary M. Mulloy Street Address	•	
204 Parade Hill Rd.		•	28 Cary Lane		
City	State	Zip	City	State	: ZIp
New Canaan	CT	06840	Bloomfield	CT	06002
Director Name		•	Director Name	·	
Jack W. Fritz Street Address			John L. Vogelstein Street Address	•	
2425 North Fish Cree	ek Rd.		1 East End Ave, Apt.	. 10-A	
City	State	Zip	City	State	Zip
Wilson	MX	83014	New York	. NY	10021
10. SHARES AUTHORIZEI AUTHORIZED SHARES	O ("X" BOX FOR ATT	TACHMENT)	11. SHARES ISSUED ("X ISSUED SHARES	* BOX FOR ATTACHMENT.	):
Number of Shares	Class/Series	Par Volue	Number of Shares	Class/Series	Par Value
45,000,000 \$.01 PAR			28,428,952	Common	.01
			o	Preferred	.01

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true and correct.

•			
<u>Title</u>	<u>Name</u>	<u>Business</u> <u>Address</u>	Residence Address
CEO and Chairman	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
EVP & CFO	Donald McCombs	One Univac Lane Windsor, CT 06096	9 Hop Hollow Simsbury, CT 06070
President & COO	Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
SRVP, Chief Information Officer	B. Kabe Woods	One Univac Lane Windsor, CT 06096	34 Blueridge Drive Simsbury, CT 06070
SRVP, Gov't Relations	Vincent Giuliano	One Univac Lane Windsor, CT 06095	26 Hollowbrook Road Windsor, CT 06095
SRVP, Chief Marketing Officer	A. Brian Sanders	One Univac Lane Windsor, CT 06095	3 Pembroke Hill Farmington, CT 06032
SRVP, Chief Operations Officer	Henry Evans	One Univac Lane Windsor, CT 06095	45 Joshua Drive Simsbury, CT 06070
SRVP, Chief Sales Officer	Myron Lubin	One Univac Lane Windsor, CT 06095	5422 E. Cholla Scottsdale, AZ 85254
SRVP, Chief Legal and Pubic Affairs Officer, General Counsel & Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	182 Woodford Hill Drive Avon, CT 06001
SRVP, Organizational Development	Frank Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Dr. Barrington, IL 60010
SRVP, Chief Human Resources Officer	Mardelle Pena	One Univac Lane Windsor, CT 06095	5 Manitook Mt. Rd. Avon, CT 06001
VP & Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
VP & Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106
SRVP, Chief Strategic Growth Officer	Rick Kurz	One Univac Lane Windsor, CT 06095	4 Roberts Road Simsbury, CT 06070

<u>Name</u>	Business Address	Residence
Robert Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Rd. New Canaan, CT 06840
Gary M. Mulloy	One Univac Lane Windsor, CT 06095	28 Cary Lane Bloomfield, CT 06002
Jack W. Fritz	One Univac Lane Windsor, CT 06095	2425 North Fish Creek Rd. Wilson, WY 83014
John L. Vogelstein	One Univac Lane Windsor, CT 06095	1 East End Ave Apt. 10-A New York, NY 10021
Howard H.Newman	One Univac Lane Windsor, CT 06095	80 Central Park West Apt. 12-F New York, NY 10507
John Rockwell	One Univac Lane Windsor, CT 06095	12790 Mariner Court Palm City, FL 34990
James Eskridge	One Univac Lane Windsor, CT 06095	2805 Via Segovia Palos Verdes Estates, CA 90274
Bruce Crawford	One Univac Lane Windsor, CT 06095	860 United Nations Plaza New York, NY 10017
David Dyer	One Univac Lane Windsor, CT 06095	1311 Brightwaters Blvd. St. Petersburg, FL 33704



James R. Langevin, Secretary of State Corporations Division 100 North Main Street, Providence, RI 02903-1335 401-277-3040

Zip

State

#### PROFIT CORPORATION ANNUAL REPORT 1997

Filing Period: January 1-March 1 • Filing Fee: \$50.00

(FORM MUST BE TYPED IN BLACK)

1. Corporate ID No.

2. Name of Corporation

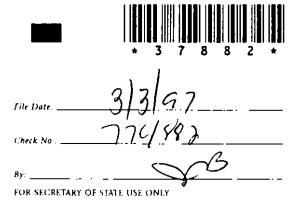
37882 3. Street Address Principal Business Office

ADVO, Inc.

One Univac Lane  Business Phone No		5 State of Incorporation	Windsor	CT	06095-0755 6. SIC Code
(860) 285-6100  * Brief Description of the Character.	of Business Conducted i	DELAWARE II Rhade Island			7856
Direct Mail Adver		, more raine			
3. NAMES AND ADDRESS	_	CERS ("X" BOX FOR ATTACH	MENT) X		
resident Name			Vice President Name		
Gary M. Mulloy  treet Address			Lowell W. Robins Street Address	son	
20400 Kent Way	State	Zip	470 West End Ave	enue #2E	Zip
Los Gatos ecretary Name	CA	95030	New York Treasurer Name	NY	10024
David M. Stigler			Sebastian J. Tar	allo	
75 Ethan Drive			82 Avondale Road		
lity	State	Zip	City	State	Zip
Windsor	CT	06095	Longmeadow	MA	01106
P. NAMES AND ADDRESS Director Name	ES OF THE DIRI	ECTORS ("X" BOX FOR ATTA	CHMENT) X Director Name		*
Robert J. Kamersc	hen		Lowell W. Robins Street Address	on	
204 Parade Hill Re	oad		470 West End Ave	nue #2E	
lity	State	Zip	City	State	Zip
New Canaan Director Name	CT <sub>.</sub>	06840	New York Director Name	NY .	. 10024
Jack W. Fritz			Lawerence Lachma	n	
7 Wellesey Drive			104 East 68th St	reet. Apt. 5-A	
litv	State	Zıp	City	State	Zip
New Canaan	CT	06840	New York	NY	10021
O. SHARES AUTHORIZED	) AND ISSUED $\epsilon$	X* BOX FOR ATTACHMENT)			
CTHORIZED SHARES			ISSUED SHARES		
lumber of Shares	Class/Senes	Par Value	Number of Shares	Class/Senes	Par Value
100 COMMON \$1.00					
·			27,900,756	Common	.01
			0	Preferred	-01

City

This report must be signed in ink by either the President, Vice President, Secretary, Assistant Secretary, Treasurer, Receiver or Trustee



Under penalty of perjury, I declare and affirm that I have examined this report, including any accompanying schedules and statements, and that all statements contained herein are true any correct.

TREASURER SE

DEBASTIAN TARALLO

# PROFIT CORPORATION ANNUAL REPORT

1996



State of Rhode Island and Providence Plantations
James R. Langevin, Secretary of State
Corporations Division

Corporations Division
100 North Main Street
Providence, Rhode Island 02903-1335 • (401) 277-3040

VICE PRESIDENT, CORPORATE TAX SERVICES 2/15/9

Date

Title of Officer

Filing Period: January 1-March 1
Filing Fee: \$50.00

Ву:

For Secretary of State Use Only

IIIIg 1 cc. 400.00		PLEASE TYPE OR	PRINT IN BLACK INK.		
1. CORPORATE IÓ HO.	2. NAME OF CORPORATION			was a weaker of	•
37882	ADVO, I	nc.			
3. STREET ADORESS PRINCIPAL BUSINĒSS OFFIC	×		any	STATE	ZIP C00È
ONE UNIVAC LANE			WINDSOR	СТ	06095-0755
I. BUSINESS PHONE NO.		5. STATE OF INCORPORATION			B SIC CODE
(860) 285-6100		DELAWARI	2		7856
BRIEF DÉSCRIPTION OF THE CHARACTER OF B	JŠĪNEŠŠ CONDUCTED IN RHODE ISLŪ	NID			The second secon
DIRECT MAIL ADVER	TISING				
	8. NAM	ES AND ADDA	ESSES OF THE O	FFICERS	•
PRESIDENT NAME	•		VICE PRESIDENT NAME		
(SEE ATTACHED)			STREET ADDRESS	<del></del> ,	
			÷		
YIT	STATE	ZIP COOE		STATE	72º C00€
ECRETARY NAME			TREASURER NAME		
STREET ADDRESS	<del></del>		STREET ADORESS		<del></del>
			<b>₹</b>		
AIL.	STATE	ZIP CODE	94	STATE	ZIP C00E
		ES AND ADDR	ESSES OF THE O		المتاكية المتناطرة والأمرا
RECTOR NAME		ES AND AUDI	DIRECTOR NAME	THE C 1 UNS	-
(SEE ATTACHED)			1		
(SEE_ATTACHED)	<del></del>		STREET ADDRESS		
YIC	STATE	T ZP €00€	i dir	STATE	. ZIP CODE
<b></b>		t	1	1	
DIRECTOR NAME	<u> </u>	<u></u>	DIRECTOR NAME		<del></del>
STREET ADDRESS			STREET ADORESS		
DIY	STATE	ZIP COO€	CITY	STATE	ŽIP (200€
			·		
	10. SH	ARES AUTHOR	RIZED AND ISSUE	0	- <del></del>
	AUTHORIZED SHARES	2.2	NUMBER OF SHARES	ISSUED SHARES	PAR VALUE
NUMBER OF SHARES	O.ASS/SERES	PAR VALLE	HUMBER OF SPORES	CLASS / SERIES	PRIVACUE
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5,000,000	PREFERRED	:01	· <del>!</del>	PREFERRED/A_	
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e gram angan i namba dama tampa da ma				. <del></del>	and magazines commercial for the
Proci	This dent Vice Preside	report must be SII nt Secretary Assis	GNED IN INK by either t stant Secretary, Treasure	ine er Receiver or Truster	
1163	dent, vice i reside	m, occidary, rasii			
			Under penalty report, includir	of perjury, I declare and a ng any accompanying sche	affirm that I have examined to edules and statements, and to
			all statements	contained herein are true a	and correct.
7/2	las			<u> vacy Shr</u>	
File Date: 2/2 8 Check No: 740	176,		Signature of O	fficer `	
Check No: 740	844		J. TRACY	FORBES	
5.1.com 1.10.	~ · ·		Print or Type N		

# <u>OFFICERS</u>

<u>TITLE</u>	<u>NAME</u>	BUSINESS ADDRESS	RESIDENCE ADDRESS
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief	Joseph P. Durrett	One Univac Lane	293 Talcott Notch Road
Operating Officer		Windsor, CT 06095	Farmington, CT 06032
Senior Executive Vice President and Chief Administrative and Process Development Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Executive Vice President and Chief Financial Officer	Lowell W. Robinson	One Univac Lane Windsor, CT 06095	470 West End Avenue #2E New York, NY 10024
Division President, National Accounts Marketing	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
President, Western	Myron L. Lubin	One Univac Lane	16417 North 55th Place
Division		Windsor, CT 06095	Scottsdale, AZ 85254
Senior Vice President / Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President, Central	Frank J. Talz.	One Univac Lane	25085 Rolling Green Drive
Division		Windsor, CT 06095	Barrington, 1L 60010
Senior Vice President,	J. Thomas Van Berkem	One Univac Lane	42 Longview Road
Human Resources		Windsor, CT 06095	Avon, CT 06001
Vice President and	Robert S. Hirst	One Univac Lane	45 Knollwood Lane
Controller		Windsor, CT 06095	Avon, CT 06001
Vice President and	Sebastian J. Tarallo	One Univac Lane	82 Avondale Road
Treasurer		Windsor, CT 06095	Longmeadow, MA 01106

# **DIRECTORS**

NAME & TITLE	RESIDENCE ADDRESS	SOCIAL SECURITY NUMBER
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	293 Talcott Notch Road Farmington, CT 06032	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	210-28-9349
Lowell W. Robinson	470 West End Avenue #2E New York, NY 10024	131-38-9938
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122

# Office of The Secretary of State 100 North Main Street Providence, Rhode Island 02903-1335 401-277-3040

ANNUAL REPORT

Please Type or Print File Annually – Jan. 1 - March I Filing Fee \$50.00

Make Checks Payable to: Secretary of State

# ALL ENTRIES MUST BE COMPLETED IN FULL OR THE FORM WILL BE RETURNED.

Corporate ID: 0037882		annual Report for the yea	1995 r:	•
Name of Corporation:			•	
Business entity organized under the laws of the Sta For foreign entity, address and telephone number of One Univac Lane Windsor, CT 06095-0755	f principal office:	Business Entity is (check [x] Business Corporation of Professional Services)	k one): on (See RIGL Chapter 7-1.1) te Corporation (See RIGL Chi	apter 7-5.1)
Phone: (203 ) 285-6100		Brief statement of the ch	aracter of business conducted	in Rhode Island:
Address and telephone of the principal office of bu Island (Provide street address - Not P.O. Box):  NONE	siness entity in Rhode	Direct mail		
· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·			······································
Phone: ( )	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	
<del></del>	THE NAMES OF THE	OFFICERS ARE:	- ·	
PRESIDENT	STREET ADDRE		CITY/STATE	ZIP CODE
(SEE ATTACHED)	STREET ADDRE	cc	and the same a way	•
THE PRESIDENT	STREET ADDRE	22	CITYISTATE	ZIP CODE
SECRETARY	STREET ADDRE	ss	CITYISTATE	ZIP CODE
TREASURER	STREET ADDRE	<u></u>	CITY/STATE	ZIP CODE
	THE NAMES OF THE	DIRECTORS ARE:		
VAME	STREET ADDRE		CITY/STATE	ZIP CODE
(SEE ATTACHED)	STREET ADDRE	SS	CITY/STATE	ZIP CODE.
NAME	STREET ADDRE	ss	CITY/STATE	7IP CODE
NUMBER OF SHARES AUTHORIZED (Rider may be	oc attached)	NUMBER OF SHARES ISSU	ED AND OUTSTANDING (Ride	er may be attached)
Number of Shares Class / Series		Number of Shares	Class / Series	-
40,000,000 COMMON -		4,405,983	COMMON -	
5,000,000 PREFERRED	A	0	PREFERRED A	
Date February 24,	95 By:	Dem'd M.	Stile	
, •		Dav	id Stiefer	
Form 31 1/95	PRINT OR TYPE	ER SIGNING	ior Vice President	and—Secretar
DESIGNA	TED REGISTERED AGEN			<del></del>
PLEASE NOTE: If the registered office and/or re				

CT CORPORATION SYSTEM
123 DYER STREET
PROVIDENCE RI 02903

PAID
MAY 0 4 1995
TO 14913

#### **OFFICERS**

<u>TITLE</u>	<u>NAME</u>	BUSINESS ADDRESS	RESIDENCE ADDRESS
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Senior Executive Vice President and Chief Administrative and Process Development Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Executive Vice President and Chief Financial Officer	Lowell W. Robinson	One Univac Lane Windsor, CT 06095	470 West End Avenue #2E New York, NY 10024
President,	Kay K. Clarke	One Univac Lane	89 River Road
Micromarketing Division		Windsor, CT 06095	East Haddam, CT 06423
Division President,	Peter A. Corrao	One Univac Lane	3 Kimberly Drive
National Accounts Marketing		Windsor, CT 06095	Manchester, CT 06040
Senior Vice President	Raymond A. Hansen	One Univac Lane	2 Wildflower Lane
Operations		Windsor, CT 06095	West Simsbury, CT 06092
President,	Myron L. Lubin	One Univac Lane	16417 North 55th Place
Western Division		Windsor, CT 06095	Scottsdale, AZ 85254
Senior Vice President/Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President,	Frank J. Talz	One Univac Lane	25085 Rolling Green Drive
Central Division		Windsor, CT 06095	Barrington, IL 60010
Senior Vice President	J. Thomas Van Berkem	One Univac Lane	42 Longview Road
Human Resources		Windsor, CT 06095	Avon, CT 06001
Vice President and	Robert S. Hirst	One Univac Lane	45 Knollwood Lane
Controller		Windsor, CT 06095	Avon, CT 06001
Vice President and	Sebastian J. Tarallo	One Univac Lane	82 Avondale Road
Treasurer		Windsor, CT 06095	Longmeadow, MA 01106

A00124/1 7/21/94

#### **DIRECTORS**

NAME & TITLE	RESIDENCE ADDRESS	SOCIAL SECURITY NUMBER
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon, CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	210-28-9349
Lowell W. Robinson	470 West End Avenue #2E New York, NY 10024	131-38-9938
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122

Filing Fee \$50 00 Payable to: Secretary of State

#### PLEASE TYPE or PRINT

File Annually LLC Sept. 1 - Nov. 1 CORP Jan. 1 March 1

#### State of Rhode Island and Providence Plantations Office of The Secretary of State

100 North Main Street Providence, Rhode Island 02903-1335 401-277-3040

00 #7 <i>6</i> 62	1994
Corporate ID:	Annual Report for the year:
Name of Business Entity.	
<u>-</u>	
Business entity organized under the laws of the State of Delaware	Business Entity is (check one)  [X] Business Curporation (See RIGL Chapter 7-1-1)
Federal Taxpayer Identification Number	[ ] Professional Service Corporation (See RIGL Chapter 7-5-1)
For foreign entity, address and telephone number of principal office	[ ] Limited Liability Company (See RIGL 7-(6)
<u> </u>	Name, title and mailing address of contact person to whom
One Univac Lane	communications may be directed: Robert S. Hirst, V.P. and Controller
Windsor, CT 06095-0755	ADVO, Inc.
Phone ( 203 ) 285-6100	One Univac Lane
Address and telephone of the principal office of business entity in Rhode	Windsor, CT 06095-0755
Island (Provide street address - Not P.O. Brix):	Brief statement of the character of business conducted in Rhode Island:
	D <u>irect Mail Adv</u> ertising
None	
	Date of Organization: Apr t 1 29, 1971
Phone. (	Date of Qualification to do business in Rhode Island (if foreign entity)  March 19, 1986
	THE OFFICERS ARE:
CHARLES CONTROL ( ) PRESCRING THE STREET	AURICAS COROLLI CONTROL
	ADDRESS CITYSTATE Z/PCODE
(See attached)  Costolia Signaturi Secretary (Necos)  Street	ADDRESS CITYSTATE Z'PCODE
	ACDRESS CITY STATE ZIP COOL
☐ CHIEF (INASCIAL DEFICER OR ☐ TREASURDICTIONAL DEFI	A DRIESS CITY STATE ZUP CODE
	THE DIRECTORS ARE:
SAME STREET	ADDRESS CUTSISTATE PPCODE
NAME. STREET	ADDRESS CITYSTATE ZIPCODE
(See attached)	4200 3 (247672) 22480CA
NUMBER OF SHARES AUTHORIZED (If Applicable)	NUMBER OF SHARES ISSUED AND OUTSTANDING (If Applicable)
NUMBER 40,000,000 5,000,000	NUMBER 23,245,082 0
40,000,000	
CLASS Common Preferred	CLASS Common Preferred
SERIES N/A A	SERIES N/A A
PAR VALUE OR	PAR VALUE OR
WITHOUT PAR .01 .01	WITHOUT PAR .01
Date February 15,	Section Jarollo
Seba *RNTI	Stian J. Tarallo
	President and Treasurer
DESIGNATED DEGISTEDED OF DESI	IDENT AGENT FOR SERVICE OF PROCESS:

PLEASE NOTE. If the Corporation has changed its registered office and/or registered or resident agent, Form 9 or Form LLC 3 must be filled.

## **OFFICERS**

<u>TITLE</u>	<u>NAME</u>	<b>BUSINESS ADDRESS</b>	RESIDENCE ADDRESS
Chief Executive	Robert J. Kamerschen	One Univac Lane	204 Parade Hill Road
Officer		Windsor, CT 06095	New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Executive Vice President, Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 05095	15 Lucy Way Simsbury, CT 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 06095	202 Candlewyck Drive Newington, CT 06011
President,	Kay K. Clarke	One Univac Lane	89 River Road
Micromarketing Division		Windsor, CT 06095	East Haddam, CT 06423
Division President, National Accounts Marketing	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President	Raymond A. Hansen	One Univac Lane	2 Wildflower Lane
Operations		Windsor, CT 06095	West Simsbury, CT 06092
President,	Myron L. Lubin	One Univac Lane	16417 North 55th Place
Western Division		Windsor, CT 06095	Scottsdale, AZ 85254
Senior Vice President/ Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
President,	Frank J. Talz	One Univac Lane	25085 Rolling Green Drive
Central Division		Windsor, CT 06095	Barrington, IL 60010
Senior Vice President	J. Thomas Van Berkem	One Univac Lane	42 Longview Road
Human Resources		Windsor, CT 06095	Avon, CT 06001
Vice President and	Robert S. Hirst	One Univac Lane	45 Knollwood Lane
Controller		Windsor, CT 06095	Avon, CT 06001
Vice President and Treasurer	Schastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road · Longmeadow, MA 01106

A00124/1 9/30/92

#### **DIRECTORS**

NAME & TITLE	RESIDENCE ADDRESS	SOCIAL SECURITY NUMBER
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon. CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	329-22-6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10!28	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford Hills, NY 10507	127-28-0615
John Rockwell	1 Grove Street Kennebunk Beach, ME 04043	315-26-8122 ·

Term expires for all officers on January 20, 1994

Form 35 1785

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION 100 NORTH MAIN STREET PROVIDENCE, RHODE ISLAND 02903 133392 mine

Corporate IDQ	097882	Annual Report for the	e year 1993
FIRST: The name of	of the corporation is	ADVO, Inc.	
SECOND: It is inco	rporated under the laws of	Delaware	
THIRD: Character	of business, briefly stated, is	irect Mail Advertising	Services
FOURTH: If foreign	corporation, address of its princ	ripal office	
One Univac Lane	Windsor, CT 06095-0755		
FIFTH: Business ad	dress in Rhode Island		
C T Corporation,	123 Dyer Street, Provide	nce, RI 02903	
SIXTH: Names and	addresses of its directors and off		(Attach rider if necessary)
	Director	•	·
	Director		
(SEE ATTACHED)			
	President		·····
	Vice President		
	Secretary		
	Treasurer		
SEVENTH: Number	of Shares authorized:		Par Value or statement that shares are without
No. of Shares	Class	Series	par value
40,000,000 5,000,000	Common Preferred	_ A	.01
Еіднтн: Number c	of Shares issued:	,	Par Value or statement that shares are without
No. of Shares	Class	Series	par value
14,441,678 2,232,539	Common Preferred	_ A	.0I .01
Dated Febr	•	DVO. Inc.	Sebastian J. Tarallo
(Report must be s	signed by an officer) Title	Vice President & Tre	easurer

#### ADVO, INC. OFFICERS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	Residence Address
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	Joseph P. Durrett	One Univac Lane Windsor, CT 06095	Farmington Woods 97 Mallard Road Avon, CT 06001
Executive Vice President, Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, Ct 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 0695	202 Candlewyck Drive Newington, CT 06111
Senior Vice President Business Development	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Senior Vice President/ President National Accounts Marketing Division	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	Two Wildflower Lane W. Simsbury, CT 06092
Senior Vice President/ President, Atlantic Division	Joseph A. Lillis, III	One Univac Lane Windsor, CT 06095	1000 W. Horatio Street #2 Tampa, FL 33606
Senior Vice President/ President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
Senior Vice President/ Legal and Public Affair General Counsel and Secretary		One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
Senior Vice President/ President, Central Division	Frank J. Talz	One Univac Lane Windsor, CT 06095	25085 Rolling Green Dr Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	One Univac Lane Windsor, CT 06095	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	One Univac Lane Windsor, CT 06095	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	One Univac Lane Windsor, CT 06095	82 Avondale Road Longmeadow, MA 01106

A00124-1 8/21/92

#### DIRECTORS

Name and Title	Residence Address	Social Security Number
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Joseph P. Durrett	Farmington Woods 97 Mallard Road Avon, CT 06001	264-68-5222
Larry G. Morris	15 Lucy Way Simsbury, CT 06070	329-22-6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford, Hills, NY 10507	127-28-0615
John Rockwell	One Grove Street Kennebunk Beach Maine 04043	315-26-8122

## Term expires for all officers on January 20, 1994

A00124-2 2/15/93

Form 31 - 1/85

# State of Rhode Island and Frovidence Flantations CORPORATIONS DIVISION 100 NORTH MAIN STREET PROVIDENCE, RHODE ISLAND 02903

Corporate ID	MMRA/GRA	Annual Report for	the yearAPPA
FIRST: The name of	the corporation is	ҲҞӾӾҟӿӽҡҳҡҳҡҳ	XXXXX
		ADVO, Inc.	
SECOND: It is incorp	orated under the laws of	Delaware	
THIRD: Character of	business, briefly stated, is!	Direct Mail Advertisi	ng Services
FOURTH: If foreign c	orporation, address of its pri	ncipal office	
One Univac Lane,	Windsor, Connecticut O	5095	······
FIFTH: Business addr	ess in Rhode Island C. T.	Corporation	
123 Dyer Street,	Providence, RI 02903		
SIXTH: Names and a	ddresses of its directors and o		(Attach rider if necessary
	Director		
(SEE ATTACHED)	Director	(SEE ATTACHED)	
	Director		
	President		
	Vice Presiden	t	
	Secretary		
	Treasurer		
SEVENTH: Number o	f Shares authorized:		Par Value or statement that shares are without
No. of Shares 40,000,000	Class Common	Effect Series 3 1392	par value .01
5,000,000	Preferred	A - 0 139	2 .01
Еюнтн: Number of	Shares issued: 5.5 /	166320	Par Value or statement that shares are without
No of Shares	Class	Series	par value
13,584,920 2,301,780	Common Preferred	_ A	.01 .01
Dated February 13,	19	ADVO, Inc.	Malsebastian J. Taral
(Report must be sig	•		,

#### CORPORATE NAME CHANGE

PLEASE BE INFORMED THAT ADVO-SYSTEM, INC. HAS CHANGED ITS NAME TO: ADVO, INC.

THE FEDERAL IDENTIFICATION NUMBER AND ALL STATE, CITY AND LOCAL TAX REGISTRATION ACCOUNT NUMBERS WILL REMAIN THE SAME.

IF YOU SHOULD HAVE ANY QUESTIONS, PLEASE CONTACT CHRIS MADIGAN AT (203) 285-6347.

## ADVO-System, Inc.

## <u>OFFICERS</u>

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	Residence Address
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	One Univac Lane Windsor, CT 06095	Whitehall Place Farmington, CT 06032
Executive Vice President Chief Financial and Administrative Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Senior Vice President and Chief Information Officer	Bruce K. Anderson	One Univac Lane Windsor, CT 06095	202 Candlewyck Drive Newington, CT 06111
Senior Vice President Business Development	Kay K. Clarke	One Univac Lane Windsor, CT 06095	89 River Road East Haddam, CT 06423
Senior Vice President- President, National Accounts Marketing Division	Peter A. Corrao	One Univac Lane Windsor, CT 06095	3 Kimberly Drive Manchester, CT 06040
Senior Vice President Operations	Raymond A. Hansen	One Univac Lane Windsor, CT 06095	Two Wildflower Lane West Simsbury, CT 06092
Senior Vice President- President, Atlantic Division	Joseph A. Lillis, III	One Univac Lane Windsor, CT 06095	1000 W. Horatio St. #20 Tampa, FL 33606
Senior Vice President- President, Western Division	Myron L. Lubin	One Univac Lane Windsor, CT 06095	16417 North 55th Place Scottsdale, AZ 85254
A00124-3 1/29/91			

# ADVO-System, Inc.

## OFFICERS

<u>Title</u>	<u>Name</u>	Business Address	Residence Address
Senior Vice President, Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	One Univac Lane Windsor, CT 06095	75 Ethan Drive Windsor, CT 06095
Senior Vice President	Frank J. Talz	One Univac Lane	25085 Rolling Green Dr.
Central Division		Windsor, CT 06095	Barrington, IL 60010
Senior Vice President	J. Thomas Van Berkem	One Univac Lane	42 Longview Road
Human Resources		Windsor, CT 06095	Avon, CT 06001
Vice President and	Robert S. Hirst	One Univac Lane	45 Knollwood Lane
Controller		Windsor, CT 06995	Avon, CT 06001
Vice President	Sebastian J. Tarallo	One Univac Lane	82 Avondale Road
and Treasurer		Windsor, CT 06095	Longmeadow, MA 01106

#### ADVO-System, Inc.

## DIRECTORS

<u>Title</u>	Name	Business Address	Residence Address
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Administrative and Financial Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	80 Central Park West Apartment 12-F New York, NY 10023
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe 1 World Financial Ctr. Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F New York, NY 10128
Director	John L. Vogelstein	Warburg, Pincus Capital Partners L.P. 466 Lexington Avenue New York, NY 10017	270 Cantitoe St. Bedford Hills, NY 10507
Director	John Rockwell	Retired	One Grove Street Kennebunk Beach, ME 04043

A00124-4 9/26/90

# State of Rhode Island and Providence Plantations CORPORATIONS DIVISION 100 NORTH MAIN STREET PROVIDENCE, RHODE ISLAND 02903

Corporate ID	0037882	Annual Report fo	r the year1991	
First: The name	e of the corporation is	ADUG-Coeten Inc		
Second: It is inc	corporated under the laws	of Delaware		
THIRD: Characte	er of business, briefly stated	l, is Direct Mail Advertis	ing Services	
	gn corporation, address of	cu <b>t</b> 06095		
FIFTH: Business	address in Rhode Island	C T Corporation		
123 Dyer Stree	t, Providence, R.I. (	02903		
SIXTH: Names at Name	nd addresses of its directors or		(Attach rider if necessary)	
	Directo	or	······································	
(SEE ATTACHED)	Directo	or (SEE ATTACHED)		
	Directo	or		
	Preside	nt		
	Vice Pı	resident		
	Secreta	ırv		
	Treasu	•		
SEVENTH: Numb	er of Shares authorized:		Par Value or statement that shares are without	
No. of Shares	Class	Series	par value	
40,000,000 5,000,000	Common Preferred	7/13 0d	.01 .01	
Eighth: Numbe	r of Shares issued:	Series 1977 Od 1979 OF STA	Par Value or statement that	
No of Shares	Class	Series	shares are without par value	
13,111,887 2,301,780	Common Preferred	- А	.01 .01	
Dated February 26	19 91	ADVO-System, Inc. (Name of Corporation)  By	J	
(Report must b	be signed by an officer)	Robert S. Hirst Title Vice President and	i Controller	

## <u>OFFICERS</u>

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	Residence Address
Chief Executive Officer	Robert J. Kamerschen	One Univac Lane Windsor, Ct 06095	204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	11	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Financial and Administrative Officer	Larry G. Morris	11	15 Lucy Way Simsbury, CT 06070
Executive Vice President of Sales, Marketing and Client Services	Randall W. Antik	11	62 Colony Road West Hartford, CT 06117
Senior Vice President and Chief Information Officer	Bruce K. Anderson	11	202 Candlewyck Drive Newington, CT 06111
Senior Vice President	Kay K. Clarke	H	89 River Road East Haddam, Ct 06423
Senior Vice President- President, National Accounts Marketing Division	Peter A. Corrao	11	3 Kimberly Drive Manchester, Ct 06040
Senior Vice President Operations	Raymond A. Hansen	n	
Senior Vice President, General Manager ADVO Enterprises	Randall W. Klimas	11	409 Bell Street Glastonbury, CT 06033
Senior Vice President- President, Atlantic Division	Joseph A. Lillis, III	11	1000 W. Horatio St. #209 Tampa, FL 33606
Senior Vice President- President, Western Division	Myron L. Lubin	n	16417 North 55th Place Scottsdale, AZ 85254

## OFFICERS

<u>Title</u>	<u>Name</u>	Business Address	Residence Address
Senior Vice President, Legal and Public Affairs, General Counsel and Secretary	David M. Stigler	11	75 Ethan Drive Windsor, CT 06095
Senior Vice President Central Division	Frank J. Talz	11	25085 Rolling Green Dr. Barrington, IL 60010
Senior Vice President Human Resources	J. Thomas Van Berkem	II	42 Longview Road Avon, CT 06001
Vice President and Controller	Robert S. Hirst	11	45 Knollwood Lane Avon, CT 06001
Vice President and Treasurer	Sebastian J. Tarallo	11	82 Avondale Road Longmeadow, MA 01106

#### DIRECTORS

<u>Title</u>	<u>Name</u>	Business Address	Residence Address
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Administrative and Financial Officer	Larry G. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	80 Central Park West Apartment 12-F New York, NY 10023
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe 1 World Financial Ctr. Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F New York, NY 10128
Director	John L. Vogelstein	Warburg, Pincus Capital Partners L.P. 466 Lexington Avenue New York, NY 10017	270 Cantitoe St. Bedford Hills, NY 10507
Director	John Rockwell	Retired	One Grove Street Kennebunk Beach, ME 04043

A00124-4 9/26/90

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION 100 NORTH MAIN STREET PROVIDENCE, RHODE ISLAND 02903

Corporate ID 0037882	······	Annual Report for the y	ear 1990
FIRST: The name of the	he corporation isAI	OVO-System. Inc.	
Second: It is incorpo	rated under the laws of	f Delaware	
THIRD: Character of b	ousiness, briefly stated,	is Direct Mail Advertising Ser	rvices
FOURTH: If foreign co	orporation, address of it	s principal office	
One Univac Lane, Wi	ndsor, Connecticut	06095	
FIFTH: Business addre	ess in Rhode Island	C T Corporation	
123 Dyer Street, Pr	covidence, Rhode Is	sland 02903	
SIXTH: Names and ad	dresses of its directors		(Attach rider if necessary) per, street, zip code)
	Director		
(See Attached)	Director	(See Attached)	
	Director	,	
	Presiden	t	
	Vice Pre	esident	
	Secretar	y	
	Treasure	er	
Seventh: Number of	Shares authorized:	PAID	Par Value or statement that
No. of Shares	Class	(14.8mg % 1999)	shares are without par value
40,000,000	Common	SECYLOF STATE	.01
5,000,000	Preferred	A	.01
EIGHTH: Number of S	Shares issued:		Par Value or statement that shares are without
No. of Shares	Class	Series	par value
12,701,243 2,301,780	Common Preferred	_ A	.01 .01
<b>Dated</b> February	12. 19 90	ADVO-System, Inc. (Name of Corporation)	V1-+101
		By Sebastian U.Terallo	Dierlung grall
(Report must be sign	ned by an officer)	Title Vice President Treasu	rer 0 <u>V. 12141</u> 1

#### **OFFICERS**

<u>Title</u>	Name	Business Address	Residence Address
Chief Executive Officer	Robert J. Kamerschen		204 Parade Hill Road New Canaan, CT 06840
President and Chief Operating Officer	John R. Birk	II .	2 Whitehall Place Farmington, CT 06032
Executive Vice President, Chief Administrative and Financial Officer	Larry G. Morris	11	15 Lucy Way Simsbury, CT 06070
Division President	Peter A. Corrao	II.	3 Kimberly Dr. Manchester, CT 06040
Division President	Myron L. Lubin	11	16417 North 55th Pl. Scottsdale, AZ 85254
Division President	Frank J. Talz	н	25085 Rolling Green Dr. Barrington, IL 60010
Executive Vice President	Randy Antik	IT	62 Colony Road West Hartford, CT 06117
Senior Vice President	Randall W. Klimas	11	409 Bell St. Glastonbury, CT 06033
Senior Vice President Legal and Public Affairs, General Counsel and Secreta	David M. Stigler ry	u	101 Hilltop Drive Simsbury, CT 06089
Senior Vice President	J. Thomas Van Berkem	н	42 Longview Road Avon, CT 06001
Senior Vice President	Larry D. Jennings	11	2366 Dellwood Drive Atlanta, GA 30305
Senior Vice President	Bruce Anderson	n	202 Candlewyck Drive Newington, CT 06111
Vice President and Treasurer	Sebastian J. Tarallo	11	82 Avondale Rd. Longmeadow, MA 01106

#### DIRECTORS

<u>Title</u>	<u>Name</u>	<u>Business Address</u>	Residence Address
Chief Executive Officer and Director	Robert J. Kamerschen	One Univac Lane Windsor, CT 06095	204 Parade Hill Road New Canaan, Ct 06840
President and Chief Operating Officer and Director	John R. Birk	One Univac Lane Windsor, CT 06095	2 Whitehall Place Farmington, CT 06032
Executive Vice President Chief Administrative and Financial Officer	, Larry R. Morris	One Univac Lane Windsor, CT 06095	15 Lucy Way Simsbury, CT 06070
Director	Jack W. Fritz	7 Wellesley Dr. New Canaan, CT 06840	7 Wellesley Dr. New Canaan, CT 06840
Director	Lawrence Lachman	450 Park Avenue Suite 1903 New York, NY 10022	104 East 68th St. Apartment 5-A New York, NY 10021
Director	Howard H. Newman	Warburg, Pincus Capital Partners, L.P. 466 Lexington Ave. New York, NY 10017	
Director	Richard H. Stowe	Welsh, Carson, Anderson & Stowe One World Financial Ct Suite 3601 New York, NY 10281	1088 Park Avenue Apartment 12-F r. New York, NY 10128
Director	John L. Vogelstein	_ ·	270 Cantitoe St. Bedford Hills, NY 10507

Form 31 1/85

# State of Rhode Island and Providence Plantations

CORPORATIONS DIVISION 100 NORTH MAIN STREET PROVIDENCE, RHODE ISLAND 02903

Corporate ID	0037882		Annual Report for the year.	1989
First: 1	The name of the corp	oration is	ADVO-System Inc	
Second:	It is incorporated u	nder the laws of	Delaware	
THIRD:	Character of business	s, briefly stated, is	Direct Mail Marketing	
Fourth:	If foreign corporati	on, address of its pri	ncipal office	
One Uni	vac Lane, Windso	r, Connecticut (	06095	•••••
F1FTH: E	Business address in R	hode IslandC.	T Corporation	•••••
123 Dye	r Street, Provid	ence, Rhode Isla	and 02903	•••••
Sіхтн: 1	Names and addresses	of its directors and o	Officers: Address (including number, str	(Attach rider if necessary)
		Director		
(SEE AT	TACHED)	Director	(SEE ATTACHED)	•••••
		Director		
		President		
	•••••	Vice Presider	nt	
		Secretary		·
		Treasurer		••••
Seventh:	Number of Shares	authorized:		Par Value or statement that shares are without
No. of Share		Class	Series PAID	par value
40,000, 5,000,		ommon referred	FEBA 27 1989	.01
Еіднтн:	Number of Shares is	ssued:	SEC'Y OF STATE	Par Value or statement that
No of Share	es	Class	Series	shares are without par value
12,608, 2,301,		ommon referred	— А	.01 .01
Dated Febr	uary 20,	. 1989	ADVO-System, Inc.	
(Rep	port must be signed by an	By officer)	Peter A. Merriman  itle Vice President and Control	oller

#### **OFFICERS**

Name and	Residence Address	Social Security Number
Robert J. Kamerschen President and Chief Executive Officer	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Gene R. Ehnen Vice Chairman and Chief Administrative and Financial Officer	11 Reverknolls Avon, CT 06001	329-22-6323
John R. Birk Executive Vice President and Chief Operating Officer	2 Whitehall Place Farmington, CT 06032	024-38-4312
Peter A. Corrao Senior Vice President	3 Kimberly Drive Manchester, CT 06040	552 <b>-</b> 92-7455
Randall W. Klimas Senior Vice President	409 Bell Street Glastonbury, CT 06033	048-34-4295
Myron L. Lubin Senior Vice President	16417 North 55th Place Scottsdale, AZ 85254	318-32-4258
Robert A. Meier Senior Vice President	2928 Eagle Estate Circle North Clearwater, FL 34619	479-56 <b>-</b> 7418
Peter A. Merriman Vice President and Controller	40 Stephana Lane Waterbury, CT 06710	047-32-6272
David M. Stigler Vice President, General Counsel and Secretary	31 Beverly Drive Avon, CT 06001	326-36-6149
Frank J. Talz Senior Vice President	25085 Rolling Green Drive Barrington, IL 60010	348-36-8426
Sebastian J. Tarallo Vice President and Treasurer	82 Avondale Road Longmeadow, MA 01106	043-26-8360
Thomas G. Xhilone Vice President	93 Chapman Drive Glastonbury, CT 06033	137-44-0774

A00124-1 01/26/89

#### **DIRECTORS**

Name and <u>Title</u>	Residence Address	Social SecurityNumber
Robert J. Kamerschen	204 Parade Hill Road New Canaan, CT 06840	352-28-6223
Gene R. Ehnen	11 Reverknolls Avon, CT 06001	329-22-6323
John R. Birk	2 Whitehall Place Farmington, CT 06032	024-38-4312
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	1088 Park Avenue Apartment 12-F New York, NY 10128	022-32-8230
John L. Vogelstein	270 Cantitoe Street Bedford, Hills, NY 10507	127-28-0615

# State of Rhode Island and Providence Plantations CORPORATIONS DIVISION 270 WESTMINSTER MALL PROVIDENCE, RHODE ISLAND 02903

Corporate ID3.	7882	Annual Report for the	e year 1 약명
FIRST: The name	e of the corporation is	ANUG-System: Inc.	
SECOND: It is inc	corporated under the laws of	of Delaware	
THIRD: Characte	r of business, briefly stated,	, is Direct Mail Marketing	
FOURTH: If foreign	gn corporation, address of i	its principal office	
One Ur	nivac Lane, Windsor, (	Connecticut 06095	
FIFTH: Business a	address in Rhode Island	CT Corporation	
	]	lll Westminster Street, Prov	idence, R.I. 02903
SIXTH: Names ar	nd addresses of its directors		(Attach rider if necessary) umber, street, zip code)
	Director	r	······································
See At	tached Directo	r See Attached	
	Director	r	
	Presider	nt	
	Vice Pre	esident	
	Secretar		
•••••	Тторсит		
SEVENTH: Numb	er of Shares authorized:		Par Value
No. of Shares	Class	Series	or statement that shares are without par value
40,000,000 5,000,000	Common Preferred	PAVD	.01 .0i
Еібнтн: Number	of Shares issued:	MAR U 7 1988	Par Value or statement that
No. of Shares	Class	SEC'Y OF STATE	shares are without $\mathcal{U}^{-1}$ par value
12,451,276 2,301,780	Common Preferred	<u>-</u> А	.01 .01
Dated February 16,	19 88	ADVO-System, Inc.	
		By Jet C. Theruma	Peter A. Merriman
(Report must b	e signed by an officer)	Title Vice President and	Controller

#### **OFFICERS**

Name and Residence
Title Address

Hugh R. Beath
President, CEO 8 Bridle Path
and Director Avon, CT 06001

Gene R. Ehnen

Executive Vice President 11 Reverknolls
CFO, and Director Avon, CT 06001

Peter A. Corrac 3 Kimberly Drive Senior Vice President Manchester, CT 06040

Randall W. Klimas 409 Bell Street
Senior Vice President Glastonbury, CT 06033

Myron L. Lubin
Senior Vice President
16417 North 55th Place
Scottsdale, AZ 85254

Robert A. Meier 2928 Eagle Estate Circle North Senior Vice President Clearwater, FL 33619

Frank J. Talz 25085 Rolling Green Drive Senior Vice President Barrington, IL 60010

Peter A. Merriman 40 Stephana Lane
Vice President and Waterbury, CT 06710
Controller

David M. Stigler

Vice President, General Counsel

and Corporate Secretary

31 Beverly Drive

Avon, CT 06001

Peter B. Stone 24 Whitcomb Drive Vice President Simsbury, CT 06070

Sebastian J. Tarallo 82 Avondale Road Vice President and Longmeadow, MA 01106 Treasurer

Thomas G. Xhilone 93 Chapman Drive Vice President Glastonbury, CT 06033

A00124-5 12/15/87

## DIRECTORS

Name and Title	Residence Address	Social Security Number
Hugh R. Beath	8 Bridle Path Avon, CT 06001	336-22-9141
Gene R. Ehnen	11 Reverknolls Avon, CT 06001	329 <b>-</b> 22 <b>-</b> 6323
Jack W. Fritz	7 Wellesley Drive New Canaan, CT 06840	383-22-8376
Lawrence Lachman	104 East 68th Street Apartment 5-A New York, NY 10021	058-07-3678
Sidney Lapidus	14 Turner Drive New Rochelle, NY 10804	082-30-1131
Howard H. Newman	80 Central Park West Apartment 12-F New York, NY 10023	200-36-3173
Richard H. Stowe	114 East 71st Street Apartment 3-E New York, NY 10021	022-32-8230

# State of Rhode Island and Providence Plantations CORPORATIONS DIVISION 270 WESTMINSTER MALL PROVIDENCE, RHODE ISLAND 02903

Corporate ID. 37882		Annual	Annual Report for the year 1987	
FIRST: The nam	ne of the corporation is.	ADVO-System, Inc.		
Second: It is in	corporated under the la	iws of Dela	ware	
THIRD: Charact	er of business, briefly st	ated, is Dire	ct Mail Advertising	
FOURTH: If fore	ign corporation, addres	s of its principal office		
2	39 West Service Ro	ad Hartford, CT 061	20	
FIFTH: Business	address in Rhode Island	d CT		
•	11	1 Westminster Street	Providence, RI 02903	
SIXTH: Names a	nd addresses of its direc		(Attach rider if necessary) ddress (including number, street, zip code)	
	Dir	ector	•••••••••••••••••••••••••••••••••••••••	
SEE ATTACHED	Dir	ector	SEE ATTACHED	
	Dir	ector		
	Pres	sident		
	Vic	e President	······	
	_	retary		
	Trea	asurer		
SEVENTH: Numb	er of Shares authorized	:	Par Value or statement that	
No. of Shares	Class	Series	shares are without par value	
40,000,000 5,000,000	Common Preferred	— A	.01 N/A	
	r of Shares issued:	PAG	Par Vald	
No. of Shares	Class	Series	or statement that shares are without par value	
12,347,976 2,301,780	Common Preferred	FIGURE ROYOLS	.01 N/A	
Dated Mnee	h 12, 1987	ADVO	-System, Inc.	
		By Octo	Pice Peter A. Merriman	
(Report must b	e signed by an officer)	TitleVice.P.	resident/Controller	

#### OFFICERS

·	
Name and <u>Title</u>	Residence Address
Hugh R. Beath	8 Bridle Path
President and CEO	Avon, CT 06001
Gene R. Ehnen	11 Reverknolls
Executive Vice President	Avon, CT 06001
Peter A. Corrao	3 Kimberly Drive
Senior Vice President	Manchester, CT 06040
Randall W. Klimas	409 Bell Street
Senior Vice President	Glastonbury, CT 06033
David J. Landis	9807 Bay Isle Drive
Senior Vice President	Tampa, FL 33615
Myron L. Lubin	16417 North 55th Place
Senior Vice President	Scottsdale, AZ 85254
Frank J. Talz	25085 Rolling Green Drive
Senior Vice President	Barrington, IL 60010
Peter A. Merriman Vice President and Controller	40 Stephana Lane Waterbury, CT 06710
David M. Stigler .V.P General Counsel and Secretary	31 Beverly Drive Avon, CT 06001
Peter B. Stone	24 Whitcomb Drive
Vice President	Simsbury, CT 06070
Sebastian J. Tarallo Vice President and Treasurer	82 Avondale Road Longmeadow, MA 01106
Thomas G. Xhilone	93 Chapman Drive
Vice President	Glastonbury, CT 06033

#### DIRECTORS

Name and Residence
Title Address

Hugh R. Beath 8 Bridle Path Avon, CT 06001

Gene R. Ehnen 11 Reverknolls Avon, CT 06001

Sidney Lapidus 14 Turner Drive

New Rochelle, NY 10804

Jack W. Fritz 7 Wellesley Drive New Canaan, CT 06840

Howard H. Newman 80 Central Park West

Apartment 12-F New York, NY 10023

Richard H. Stowe 114 East 71st Street

Apartment 3-B New York, NY 10021

John L. Vogelstein 270 Cantitoe Street

Bedford Hills, NY 10507