

Filing fee: \$150.00  
License fee: \$15.00 minimum  
(Section 7-1.1-124)

State of Rhode Island and Providence Plantations

OFFICE OF THE SECRETARY OF STATE

CORPORATIONS DIVISION

100 NORTH MAIN STREET

PROVIDENCE, RI 02903

Corp. I.D. # 83089

APPLICATION FOR  
CERTIFICATE OF AUTHORITY  
OF

Pierce Manufacturing Inc.

To the Secretary of State  
of the State of Rhode Island

Pursuant to the provisions of Section 7-1.1-103 of the General Laws, 1956, as amended, the undersigned corporation hereby applies for a Certificate of Authority to transact business in the State of Rhode Island, and for that purpose submits the following statement:

FIRST: The name of the corporation is Pierce Manufacturing Inc.

SECOND: The name which it elects to use in Rhode Island is

Pierce Manufacturing Inc.

(If the name of the corporation does not contain the word "corporation," "company," "incorporated," or "limited," or an abbreviation of one of such words, insert the name of the corporation with the word or abbreviation which it elects to add thereto for use in Rhode Island;)

THIRD: It is incorporated under the laws of Wisconsin

FOURTH: The date of its incorporation is April 7, 1917 and the period of its duration is perpetual

FIFTH: The address of its principal office in the state or country under the laws of which it is incorporated is 2600 American Drive, Appleton, WI 54915

SIXTH: The address of its proposed registered office in Rhode Island is 123 Dyer Street,

Providence, R. I. 02903

and the name of its proposed registered agent in Rhode Island at that address is C T CORPORATION SYSTEM

C T CORPORATION SYSTEM

*Admission of Public*  
Signature

SEVENTH: The purpose or purposes which it proposes to pursue in the transaction of business in Rhode Island are

The Sale of Fire Apparatus.

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**EIGHTH: The names and respective addresses of its directors and officers are:**

| <u>Name</u>        | <u>Office</u>                          | <u>Address</u>   |
|--------------------|--|--|
| A. Kipp Koester    | Director                               | Northwestern Mutual Life Insurance Company<br>720 East Wisconsin Avenue, Milwaukee, WI 53202 |
| Douglas A. Ogilvie | Director                               | W8202 U.S. Highway 10, Hortonville, WI 54944   |
| John Puth          | Director                               | 5215 Old Orchard Rd., Suite 930, Box 20, Skokie, IL 60077                                    |
| Jeffrey Riester    | Director                               | Bank One Wisconsin Trust Co.<br>200 W. College Avenue, Appleton, WI 54913-1859               |
| Michael R. Reese   | President                              | 2600 American Drive, Appleton, WI 54915  |
| William H. Peters  | Vice President<br>of Finance           | 2600 American Drive, Appleton, WI 54915  |
| Gail M. Wickham    | Secretary                              | 2600 American Drive, Appleton, WI 54915  |
| William H. Peters  | Treasurer                              | 2600 American Drive, Appleton, WI 54915  |
| David A. Ogilvie   | Vice President<br>of Engineering       | 2600 American Drive, Appleton, WI 54915  |
| Peter M. Jansen    | Vice President<br>of Operations        | 2600 American Drive, Appleton, WI 54915  |
| Lloyd DeWald       | Vice President<br>of Marketing & Sales | 2600 American Drive, Appleton, WI 54915  |

**NINTH: The aggregate number of shares which it has authority to issue, itemized by classes, par value of shares, shares without par value, and series, if any, within a class, is:**

| <u>Number of Shares</u> | <u>Class</u> | <u>Series</u> | <u>Par Value per Share or Statement that Shares are without Par Value</u> |
|-------------------------|--------------|---------------|---|
| 442,000                 | N/A          | N/A           | \$ .05  |

**TENTH: The aggregate number of its issued shares, itemized by classes, par value of shares, shares without par value, and series, if any, within a class, is:**

| <u>Number of Shares</u> | <u>Class</u> | <u>Series</u> | <u>Par Value per Share or Statement that Shares are without Par Value</u> |
|-------------------------|--------------|---------------|---|
| 412,760                 | N/A          | N/A           | \$ .05  |

**ELEVENTH: An estimate of the value of all property to be owned by it for the following year, wherever located, is \$ 65,000,000**

**TWELFTH: An estimate of the value of its property to be located within Rhode Island during such year is \$ 0.00**

**THIRTEENTH: An estimate of the gross amount of business to be transacted by it during such year is \$ 170,000,000**

**FOURTEENTH: An estimate of the gross amount of business to be transacted by it at or from places of business in Rhode Island during such year is \$ 200,000**

**FIFTEENTH: This Application is accompanied by a copy of its articles of incorporation and all amendments thereto, duly authenticated by the proper officer of the state or country under the laws of which it is incorporated.**

Dated February 10, 1995

Pierce Manufacturing Inc.

[Exact Corporate Name of Corporation Making Application]

By Michael R. Reese  
Michael R. Reese  
Its President  
and Gail M. Wickham  
Gail M. Wickham  
Its Secretary

STATE OF Wisconsin }  
COUNTY OF Winnebago } Sc.

At 2600 American Drive in said County on the 10th day  
of February, 1995, before me personally appeared  
Michael R. Reese, who being by me first duly sworn, declared that  
he is the President of Pierce Manufacturing Inc.,  
that he signed the foregoing document as such President of the  
corporation, and that the statements therein contained are true.

Robin J. McCoy  
Notary Public

(NOTARIAL SEAL)



# United States of America

STATE OF WISCONSIN

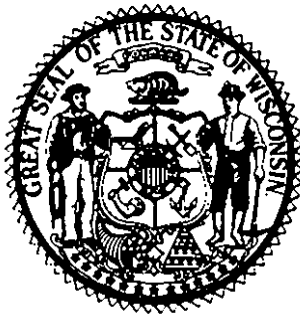
OFFICE OF THE  
SECRETARY OF STATE

SS.

**To All to Whom These Presents Shall Come, Greeting:**

I, DOUGLAS La FOLLETTE, Secretary of State of the State of Wisconsin and Keeper of the Great Seal thereof, do hereby certify that the annexed copy has been compared by me with the record on file in this Office and that the same is a true copy thereof, and of the whole of such record, and that I am the legal custodian of such record, and that this certification is in due form

IN TESTIMONY WHEREOF, I have  
hereunto set my hand and affixed the Great  
Seal of the State.



*Douglas La Follette*  
DOUGLAS La FOLLETTE  
Secretary of State

BY: *Douglas La Follette* DATE: FEB. 13, 1995

Corporation Division  
FORM 38