



**State of Rhode Island  
Office of the Secretary of State**

**Fee: \$50.00**

Division Of Business Services  
148 W. River Street  
Providence RI 02904-2615  
(401) 222-3040

**Foreign Business Corporation  
Annual Report**

*Filing Period: February 1 - May 1*

*In accordance with R.I.G.L. 7-1.2-1501(e), each corporation failing or refusing to file its annual report within thirty (30) days after the time prescribed by law (R.I.G.L. 7-1.2-1501(c&d)) is subject to a penalty fee of \$25.00.*

**ANNUAL REPORT YEAR - ENTER THE CURRENT YEAR 2024:** 2024

**1. Corporate ID No.** 000572741

**2. Name of Corporation** SuccessFactors, Inc.

**3. Street Address Principal Business Office:**

No. and Street: 2000 EDMUND HALEY DRIVE, SUITE 400

City or Town: RESTON

State: VA Zip: 20191 Country: USA

**4. Business Phone No.**

**5. State of Incorporation**

State: DE

**NAICS CODE**

Enter the six digit NAICS Code that best describes the primary business conducted by the entity. Download the list of codes [here](#). More information on [NAICS](#) can be found online.

541510

**6. Brief Description of the Character of Business Conducted in Rhode Island**

SOFTWARE SALES AND SERVICES

**7. Names and Addresses of the Officers and Directors:**

**All officers and directors must be listed.**

| Title | Individual Name<br>First, Middle, Last, Suffix | Address<br>Address, City or Town, State, Zip Code, Country |
|-------|------------------------------------------------|------------------------------------------------------------|
|-------|------------------------------------------------|------------------------------------------------------------|

|                                  |                        |                                                            |
|----------------------------------|------------------------|------------------------------------------------------------|
| PRESIDENT                        | JILL POPELKA           | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| TREASURER                        | CYNTHIA ANN HIRSCHFELD | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| CFO                              | JOHN DIPLACIDO         | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| VICE PRESIDENT, LEGAL            | PATRICK MARTELL        | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| CORPORATE COUNSEL                | JONATHON MILLER        | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| SECRETARY AND DIRECTOR           | MARY BETH HANSS        | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| ASSISTANT CORPORATE<br>SECRETARY | ELIZABETH HECK         | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| DIRECTOR                         | LUKA MUCIC             | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |
| DIRECTOR                         | MARK BUCKLEY           | 2000 EDMUND HALEY DRIVE, SUITE 400<br>RESTON, VA 20191 USA |

## 8. Shares Authorized and Issued

| Class of Stock | Series of Stock | Par Value Per<br>Share | Total Authorized<br>Shares<br><i>Number of Shares</i> | Total Issued<br>and<br>Outstanding<br><i>Num of<br/>Shares</i> |
|----------------|-----------------|------------------------|-------------------------------------------------------|----------------------------------------------------------------|
| PWP            |                 | \$0.0010               | 500,000.00                                            | 0                                                              |
| CWP            |                 | \$0.0010               | 200,000,000.00                                        | 1000                                                           |

**9. This report must be executed on behalf of the corporation by an authorized representative. If the corporation is in the hands of a receiver or trustee, this report must be executed on behalf of the corporation by the receiver or trustee.**

**Signed this 18 Day of June, 2024 at 3:15:55 PM.** *This electronic signature of the individual or individuals signing this instrument constitutes the affirmation or acknowledgement of the signatory, under penalties of perjury, that this instrument is that individual's act and deed or the act and deed of the corporation, and that the facts stated herein are true, as of the date of the electronic filing, in compliance with R.I. Gen. Laws § 7-1.2.*

By KELLY LETTMANN

Signature of Authorized Representative of the Corporation

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