

Filing Fee: \$50.00

ID Number: 71148



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Office of the Secretary of State
Corporations Division
100 North Main Street
Providence, Rhode Island 02903-1335

#1797376

FICTITIOUS BUSINESS NAME STATEMENT
(To Be Filed in Duplicate)

Pursuant to the provisions of Section 7-1.1-7.1, 7-16-9 or 7-13-2 of the General Laws, 1956, as amended, the undersigned business corporation, limited liability company or limited partnership hereby submits the following statement for authority to transact business in the state of Rhode Island under a fictitious business name:

1. The legal name of the applicant business corporation, limited liability company or limited partnership is: WEST MARINE PRODUCTS, INC.
2. The fictitious business name to be used is BOATU.S.®
3. The state or territory under the laws of which it is incorporated, organized or formed is CALIFORNIA
4. The date of incorporation, organization or formation is 11/17/76
5. If a business corporation, the address of its registered office within Rhode Island is _____
6. If a business corporation, the business in which it is engaged RETAIL-BOATING SUPPLIES
7. Applicant is otherwise authorized to do business in the state of Rhode Island.

Under penalty of perjury, I declare that the information contained herein is true and correct.

Date: 4/18/03

Name of Applicant Corporation, Limited Liability Company or Limited Partnership

FILED

APR 28 2003

By KMC

318009

EO. HJ EE 1 SZ 807

2003 APR 28 10:00
RJVS 20 10:00
02419030

By Russell Holt CFO
Signature of Officer for the Corporation Title

or

By _____
Signature of Authorized Person for the Limited Liability Company

or

By _____
Signature of Authorized Person for the Limited Partnership

APR 23 2003 10:33AM FIVE-DIGIT NO RECEIPTING
103 461 4361 1-200 FIVE-DIGIT FIVE

**Boat America
Corporation**

South Pickett Street, Alexandria, VA 22304

(703) 461 2878 Fax (703) 461 4361

April 23, 2003

State of Rhode Island and Providence Plantations
Office of the Secretary of State
Corporations Division
100 North Main Street
Providence, RI 02903-1335
Attention: Maureen Ewing

Re: Consent to Filing and Use of Fictitious Business Name, "BoatU.S."

Dear Ms. Ewing:

This letter constitutes the written consent of Boat America Corporation to the filing of the Fictitious Business Name Statement by West Marine Products, Inc. for use in the State of Rhode Island of tradename "BoatU.S." in its retail stores.

Should you have any questions or comments, please feel free to call me at (703) 461 2878 (ext. 3740).

Very truly yours,
Boat America Corporation


By: Felix J. Pomponi
Its: Chief Financial Officer

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APR 23 2003

FILED
APR 28 2003
By 